



NH Monthly Indicators

December 2018

Home prices were consistently up again in most markets in 2018 but at reduced levels compared to recent years. High demand for few homes for sale fueled price increases, but evidence is mounting that inventory will finally improve in 2019. This may apply some downward pressure on prices for beleaguered home buyers. A fourth interest rate hike by the Federal Reserve in 2018 spooked the stock market to close out the year. The Fed has indicated that the number of rate increases in 2019 will be halved, which may be of little comfort to an already compressed consumer.

New Listings were down 1.9 percent for single family homes and 0.5 percent for condo properties. Pending Sales increased 2.3 percent for single family homes but decreased 2.8 percent for condo properties.

The Median Sales Price was down 1.7 percent to \$267,400 for single family homes but increased 7.9 percent to \$205,000 for condo properties. Months Supply of Inventory decreased 12.5 percent for single family units and 13.6 percent for condo units.

Unemployment rates remained remarkably low again in 2018, and wages continued to improve for many U.S. households. It is generally good for all parties involved in real estate transactions when wages grow, but the percentage of increase, on average, has not kept pace with home price increases. This created an affordability crux in the second half of 2018. Housing affordability will remain an important storyline in 2019.

Monthly Snapshot

- 11.3%	- 1.7%	- 13.8%
One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume

This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire.. Percent changes are calculated using rounded figures.

Single Family Activity Overview	2
Condo Activity Overview	3
Closed Sales	4
Median Sales Price	5
Dollar Volume of Closed Sales (in millions)	6
Days on Market Until Sale	7
Pending Sales	8
Months Supply of Inventory	9
New Listings	10
Inventory of Homes for Sale	11
Percent of List Price Received	12
Housing Affordability Index	13
All Properties Activity Overview	14
Single Family Residential Activity by County	15
Condo Activity by County	16



NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,348	1,196	- 11.3%	17,782	17,525	- 1.4%
Median Sales Price		\$272,000	\$267,400	- 1.7%	\$266,000	\$282,500	+ 6.2%
\$ Volume of Closed Sales (in millions)		\$426.9	\$368.2	- 13.8%	\$5,473.8	\$5,687.2	+ 3.9%
Days on Market		74	66	- 10.8%	68	61	- 10.3%
Pending Sales		898	919	+ 2.3%	18,010	17,889	- 0.7%
Months Supply		3.2	2.8	- 12.5%	--	--	--
New Listings		726	712	- 1.9%	23,318	23,117	- 0.9%
Homes for Sale		4,728	4,162	- 12.0%	--	--	--
Pct. of List Price Received		97.8%	97.6%	- 0.2%	98.0%	98.1%	+ 0.1%
Affordability Index		141	137	- 2.8%	144	130	- 9.7%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



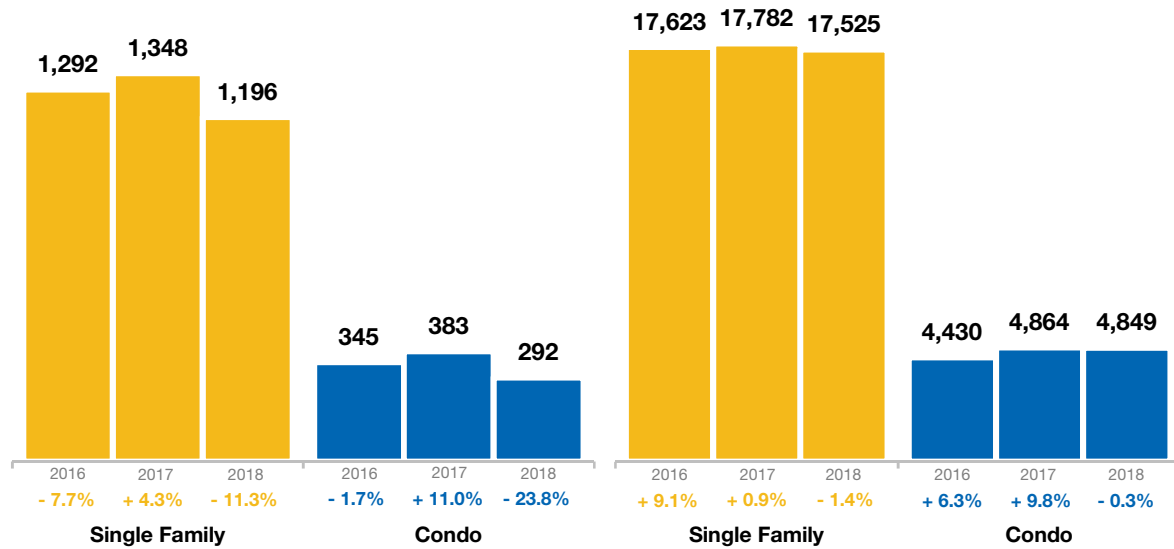
Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		383	292	- 23.8%	4,864	4,849	- 0.3%
Median Sales Price		\$190,000	\$205,000	+ 7.9%	\$192,000	\$205,000	+ 6.8%
\$ Volume of Closed Sales (in millions)		\$91.0	\$66.9	- 26.5%	\$1,112.1	\$1,170.4	+ 5.2%
Days on Market		73	56	- 23.3%	64	52	- 18.8%
Pending Sales		251	244	- 2.8%	4,861	4,854	- 0.1%
Months Supply		2.2	1.9	- 13.6%	--	--	--
New Listings		208	207	- 0.5%	5,698	5,613	- 1.5%
Homes for Sale		900	774	- 14.0%	--	--	--
Pct. of List Price Received		97.9%	98.2%	+ 0.3%	98.5%	98.8%	+ 0.3%
Affordability Index		202	179	- 11.4%	200	179	- 10.5%

NH Closed Sales

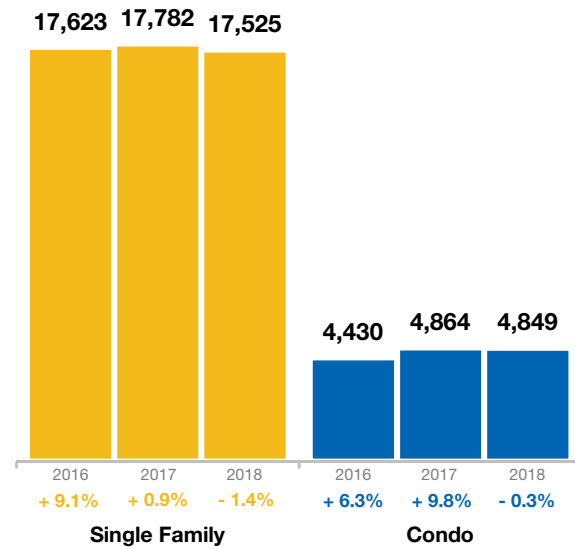
A count of the actual sales that closed in a given month.



December

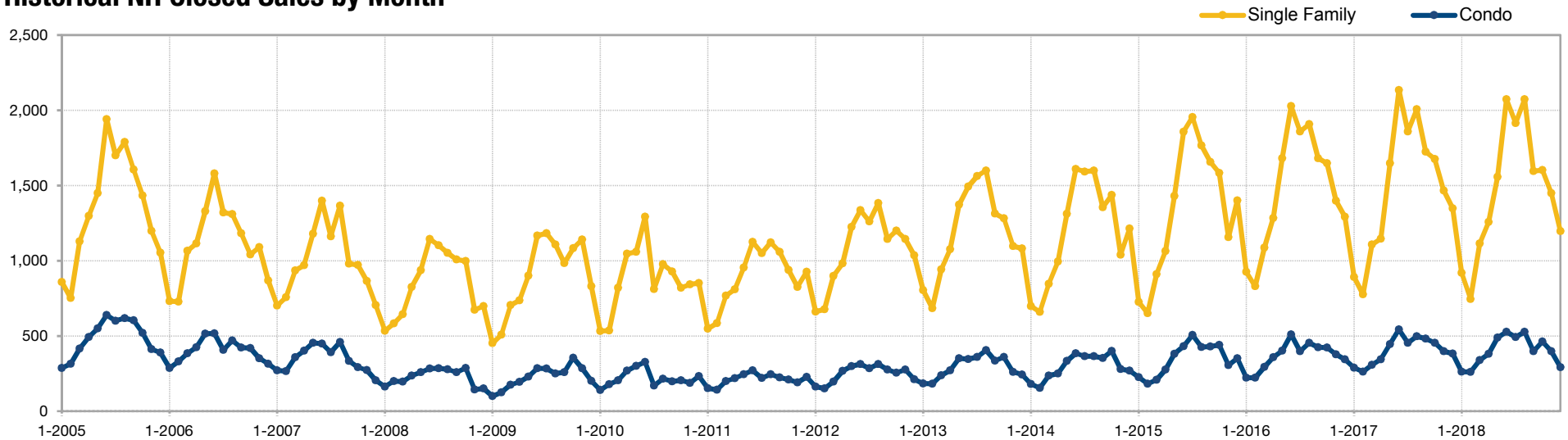


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	919	+3.0%	263	-9.0%
Feb-2018	745	-4.0%	261	-0.8%
Mar-2018	1,115	+0.7%	339	+10.1%
Apr-2018	1,258	+9.8%	382	+10.7%
May-2018	1,558	-5.5%	490	+9.9%
Jun-2018	2,074	-2.8%	528	-2.8%
Jul-2018	1,914	+3.0%	492	+8.4%
Aug-2018	2,073	+3.3%	527	+5.8%
Sep-2018	1,596	-7.4%	399	-17.2%
Oct-2018	1,603	-4.4%	463	+2.0%
Nov-2018	1,450	-1.1%	398	-0.3%
Dec-2018	1,196	-11.3%	292	-23.8%
12-Month Avg	1,460	-1.5%	404	-0.3%

Historical NH Closed Sales by Month

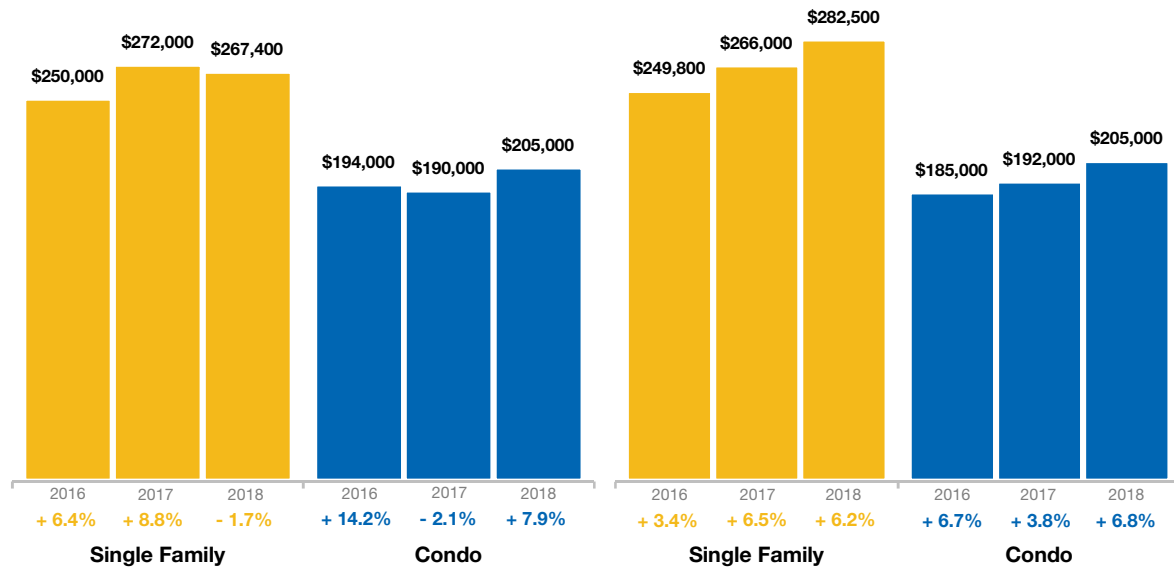


NH Median Sales Price

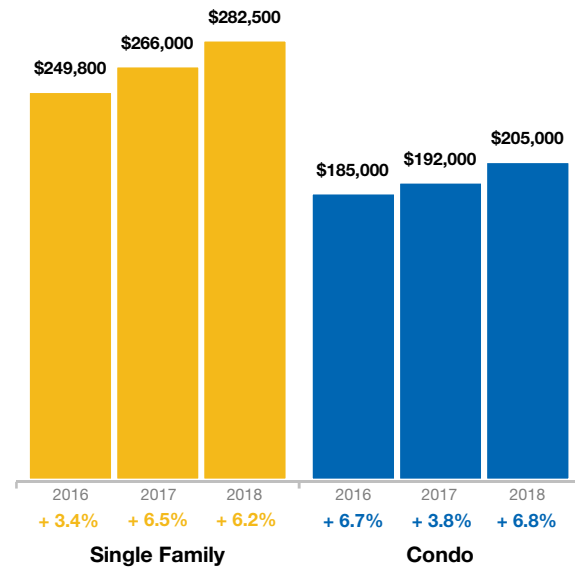
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



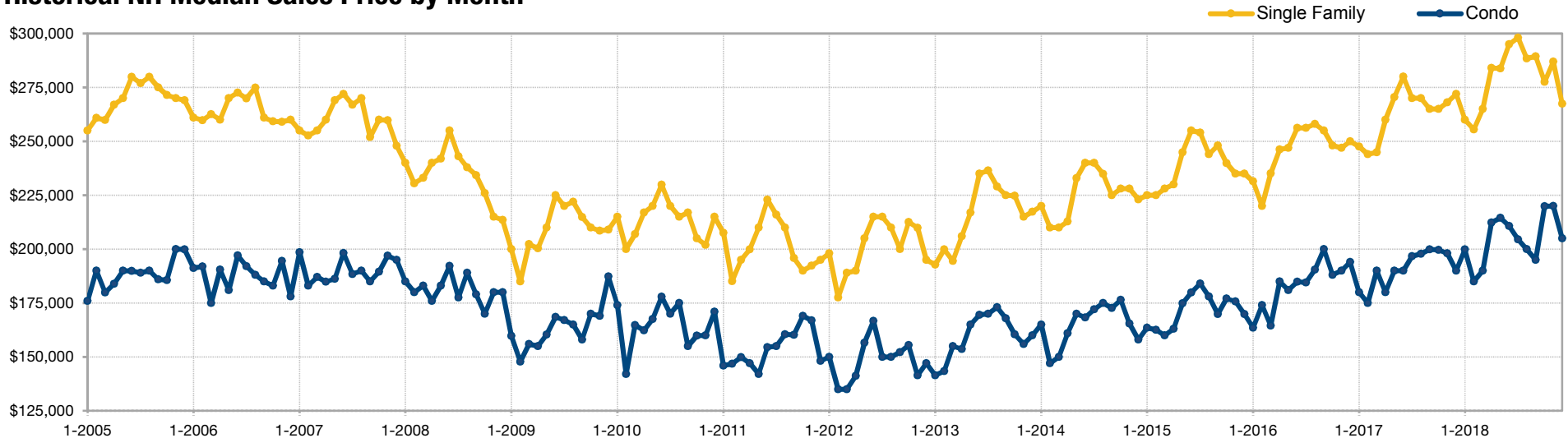
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	\$260,000	+5.1%	\$199,900	+11.1%
Feb-2018	\$255,450	+4.7%	\$185,000	+5.7%
Mar-2018	\$265,000	+8.2%	\$190,000	0.0%
Apr-2018	\$284,000	+9.2%	\$212,250	+17.9%
May-2018	\$283,750	+4.9%	\$214,450	+12.9%
Jun-2018	\$295,000	+5.4%	\$210,750	+10.9%
Jul-2018	\$298,100	+10.4%	\$204,500	+4.0%
Aug-2018	\$288,375	+6.8%	\$200,000	+1.1%
Sep-2018	\$289,450	+9.2%	\$195,000	-2.5%
Oct-2018	\$277,500	+4.7%	\$219,900	+10.1%
Nov-2018	\$287,000	+7.1%	\$220,000	+11.1%
Dec-2018	\$267,400	-1.7%	\$205,000	+7.9%
12-Month Avg*	\$282,500	+6.2%	\$205,000	+6.8%

* Median Sales Price for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

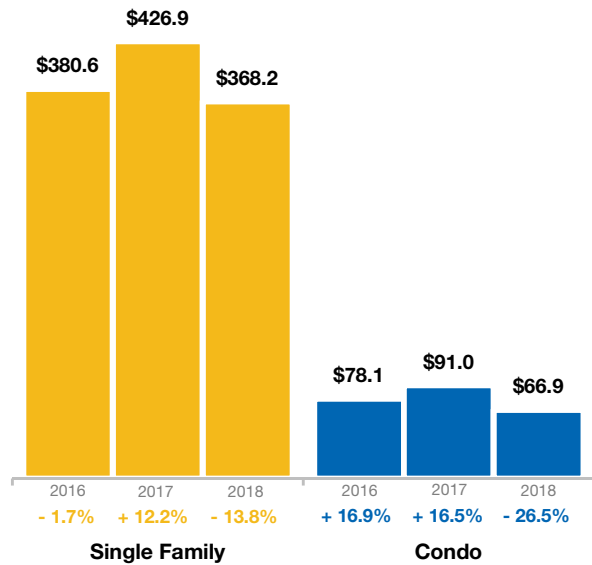


NH \$ Volume of Closed Sales

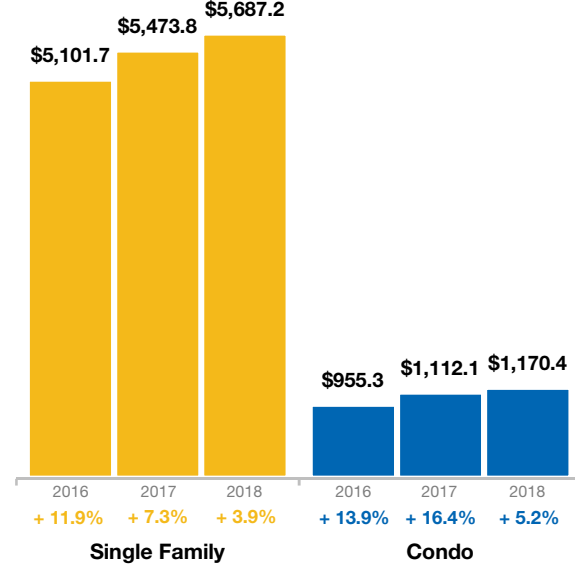
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



December



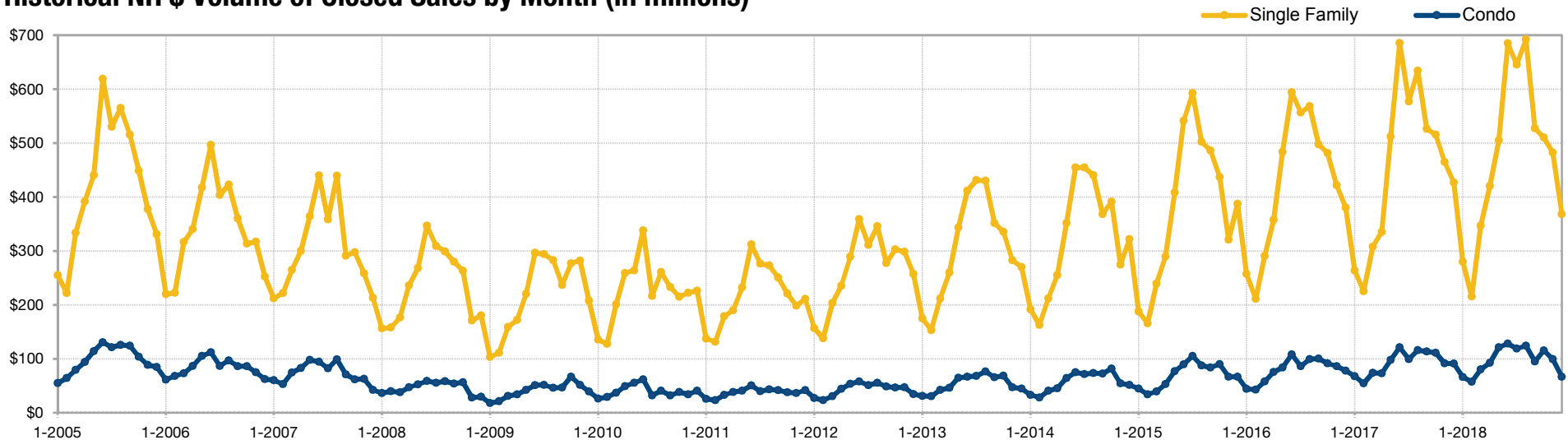
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	\$279.8	+6.1%	\$66.2	-2.1%
Feb-2018	\$215.4	-4.4%	\$57.7	+5.7%
Mar-2018	\$346.8	+12.7%	\$80.4	+8.4%
Apr-2018	\$420.7	+25.5%	\$92.4	+26.4%
May-2018	\$504.9	-1.4%	\$121.4	+23.6%
Jun-2018	\$684.8	-0.1%	\$128.4	+5.7%
Jul-2018	\$645.3	+11.8%	\$118.9	+19.4%
Aug-2018	\$692.4	+9.2%	\$124.5	+7.3%
Sep-2018	\$527.3	+0.2%	\$95.1	-16.2%
Oct-2018	\$510.0	-1.0%	\$115.3	+3.7%
Nov-2018	\$482.3	+3.8%	\$99.6	+8.7%
Dec-2018	\$368.2	-13.8%	\$66.9	-26.5%
12-Month Avg*	\$473.2	+3.7%	\$97.2	+4.9%

* \$ Volume of Closed Sales (in millions) for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

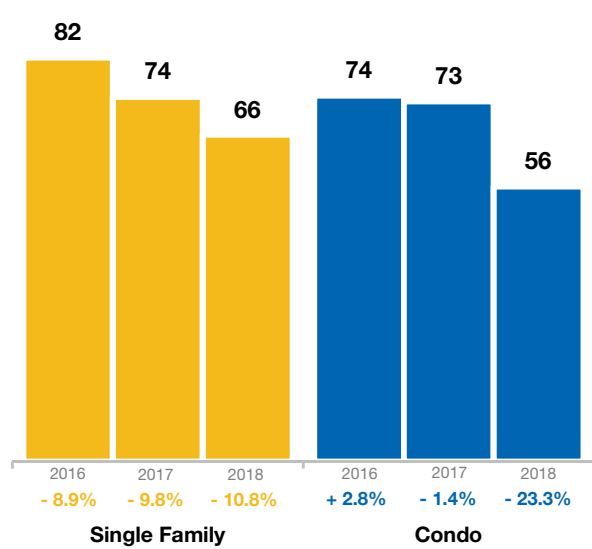


NH Days on Market

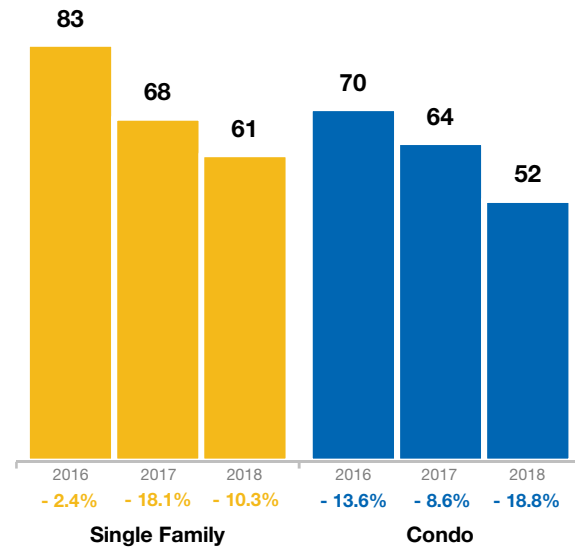
Average number of days between when a property is listed and when an offer is accepted in a given month.



December



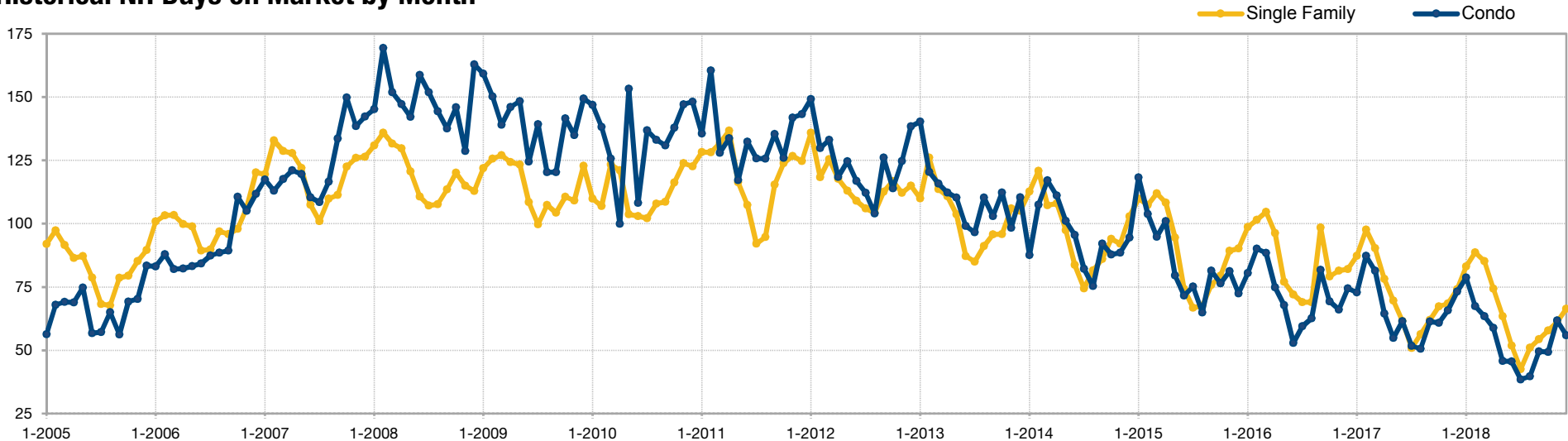
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	83	-4.6%	79	+8.2%
Feb-2018	89	-9.2%	67	-23.0%
Mar-2018	85	-5.6%	63	-22.2%
Apr-2018	74	-5.1%	59	-9.2%
May-2018	63	-10.0%	46	-16.4%
Jun-2018	52	-16.1%	46	-24.6%
Jul-2018	43	-15.7%	39	-25.0%
Aug-2018	51	-8.9%	40	-21.6%
Sep-2018	54	-12.9%	50	-18.0%
Oct-2018	58	-13.4%	49	-19.7%
Nov-2018	61	-10.3%	62	-6.1%
Dec-2018	66	-10.8%	56	-23.3%
12-Month Avg*	61	-10.6%	52	-18.1%

* Days on Market for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH Days on Market by Month

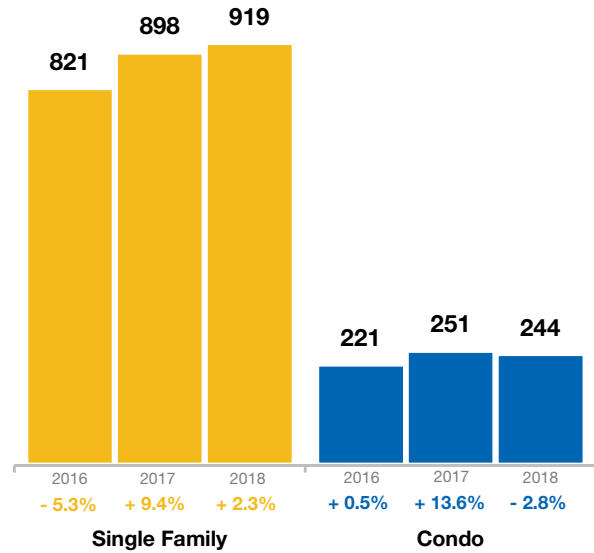


NH Pending Sales

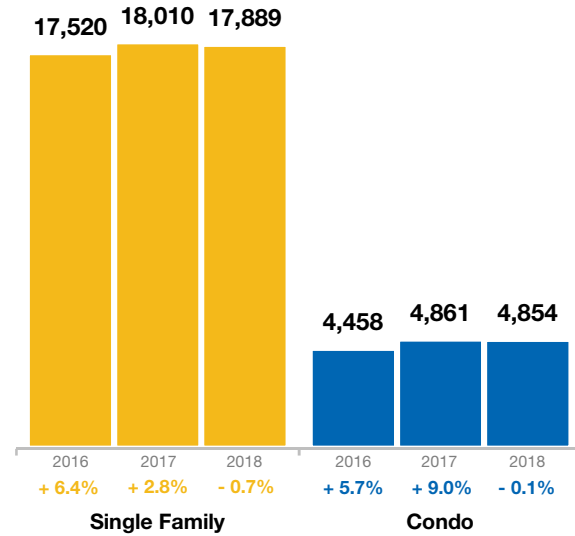
A count of the properties on which offers have been accepted in a given month.



December

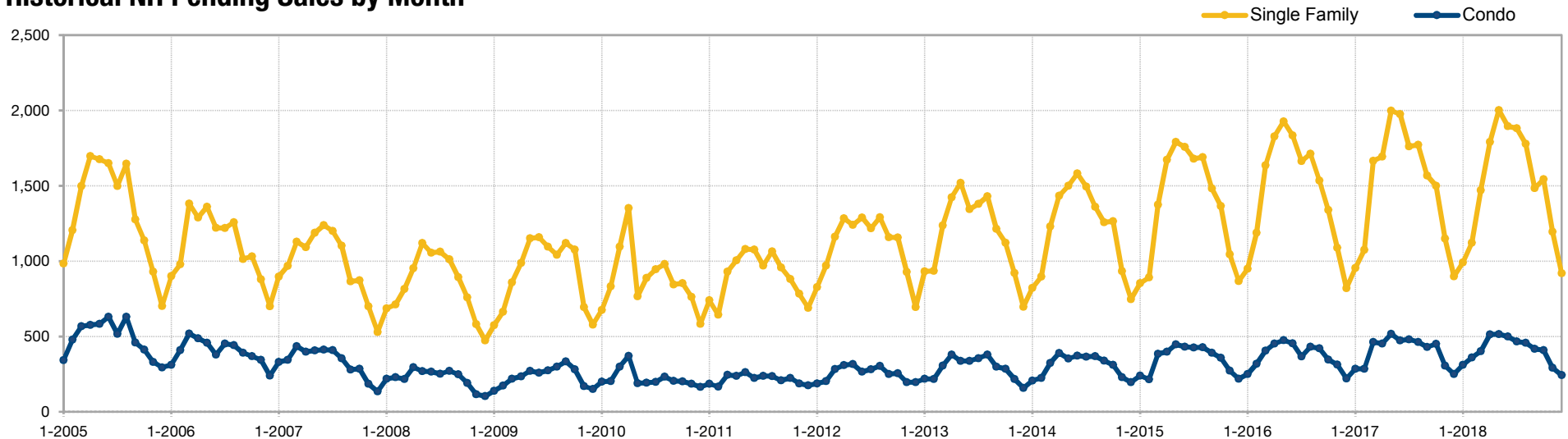


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	991	+3.8%	311	+8.7%
Feb-2018	1,122	+4.5%	361	+26.2%
Mar-2018	1,470	-11.8%	403	-13.0%
Apr-2018	1,790	+5.7%	514	+13.5%
May-2018	2,002	+0.2%	515	-0.4%
Jun-2018	1,895	-4.1%	499	+5.3%
Jul-2018	1,882	+6.9%	466	-2.9%
Aug-2018	1,779	+0.4%	458	-1.3%
Sep-2018	1,484	-5.3%	418	-2.8%
Oct-2018	1,544	+2.9%	410	-9.1%
Nov-2018	1,195	+4.0%	292	-4.6%
Dec-2018	919	+2.3%	244	-2.8%
12-Month Avg	1,491	-0.7%	405	-0.1%

Historical NH Pending Sales by Month

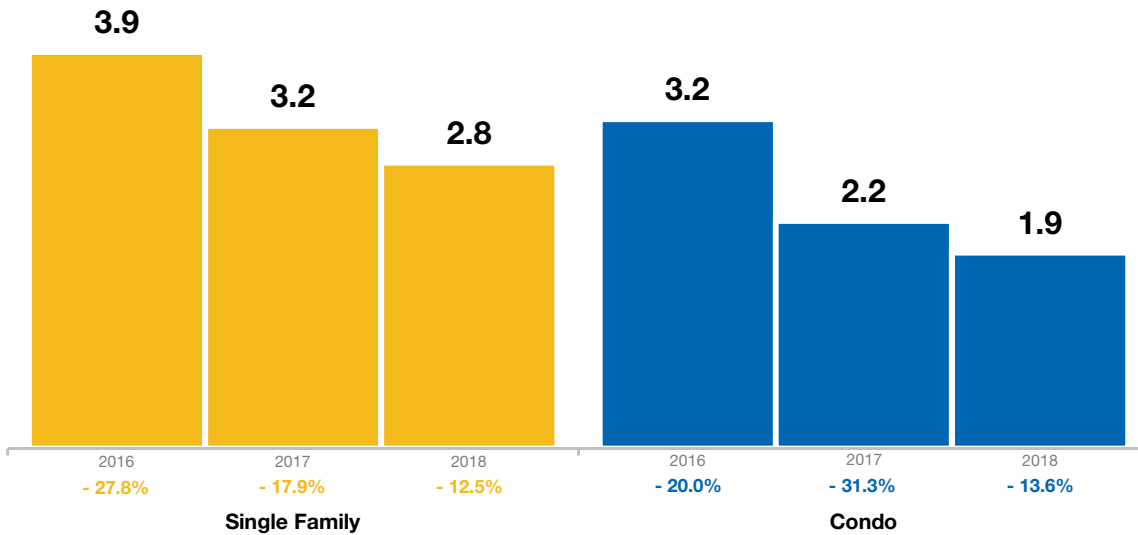


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



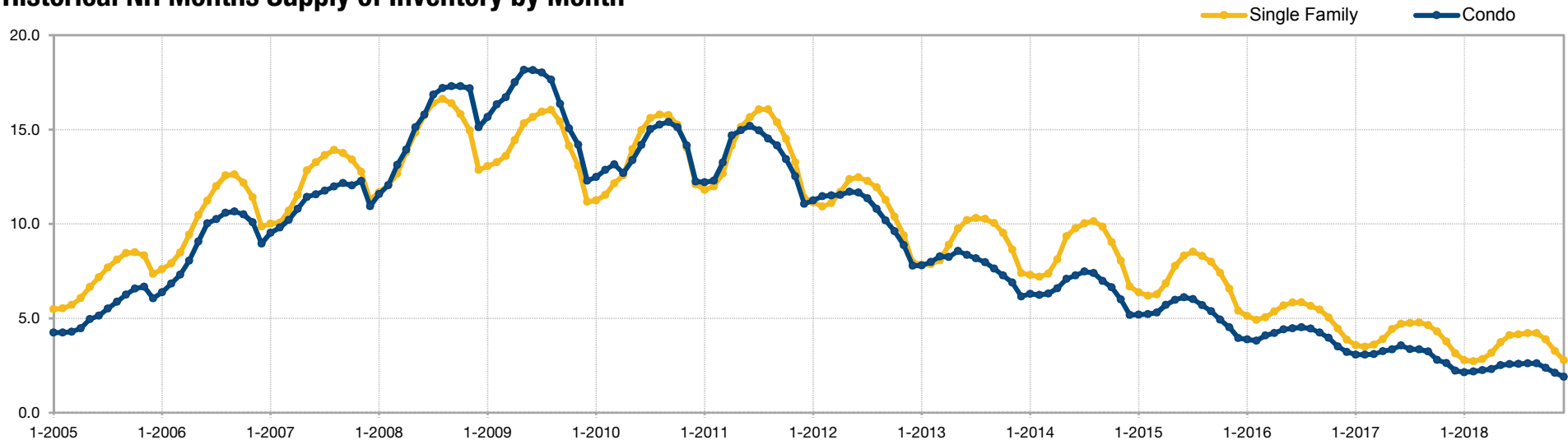
December



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	2.8	-22.2%	2.1	-32.3%
Feb-2018	2.7	-22.9%	2.2	-29.0%
Mar-2018	2.8	-22.2%	2.3	-25.8%
Apr-2018	3.2	-17.9%	2.3	-30.3%
May-2018	3.7	-15.9%	2.5	-26.5%
Jun-2018	4.1	-12.8%	2.6	-27.8%
Jul-2018	4.2	-10.6%	2.6	-23.5%
Aug-2018	4.2	-12.5%	2.6	-23.5%
Sep-2018	4.2	-8.7%	2.6	-18.8%
Oct-2018	3.9	-9.3%	2.4	-14.3%
Nov-2018	3.3	-13.2%	2.1	-19.2%
Dec-2018	2.8	-12.5%	1.9	-13.6%
12-Month Avg*	3.5	-14.1%	2.4	-23.3%

* Months Supply for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

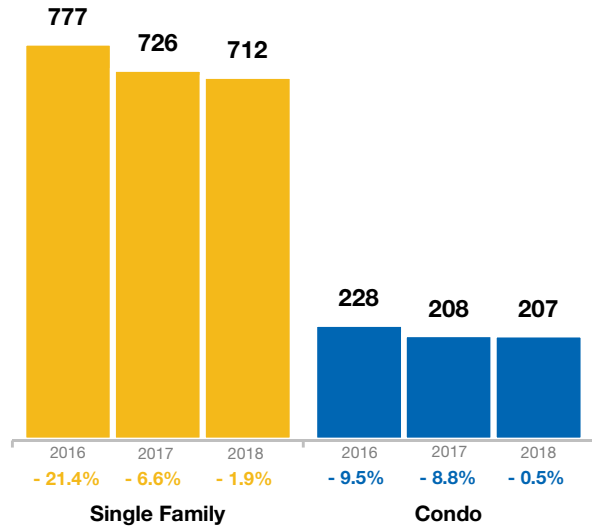


NH New Listings

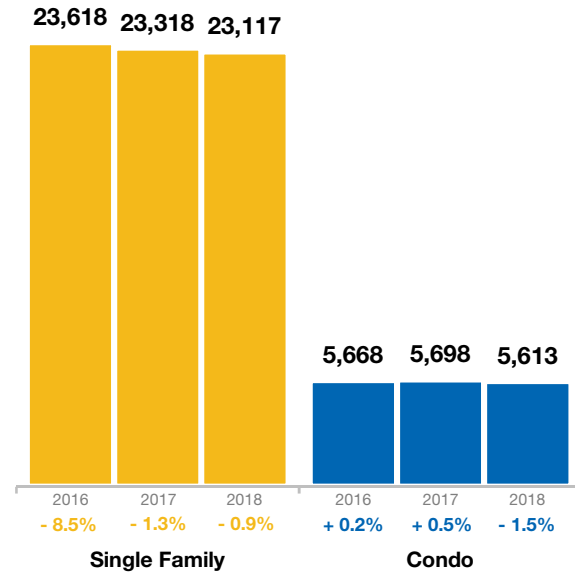
A count of the properties that have been newly listed on the market in a given month.



December

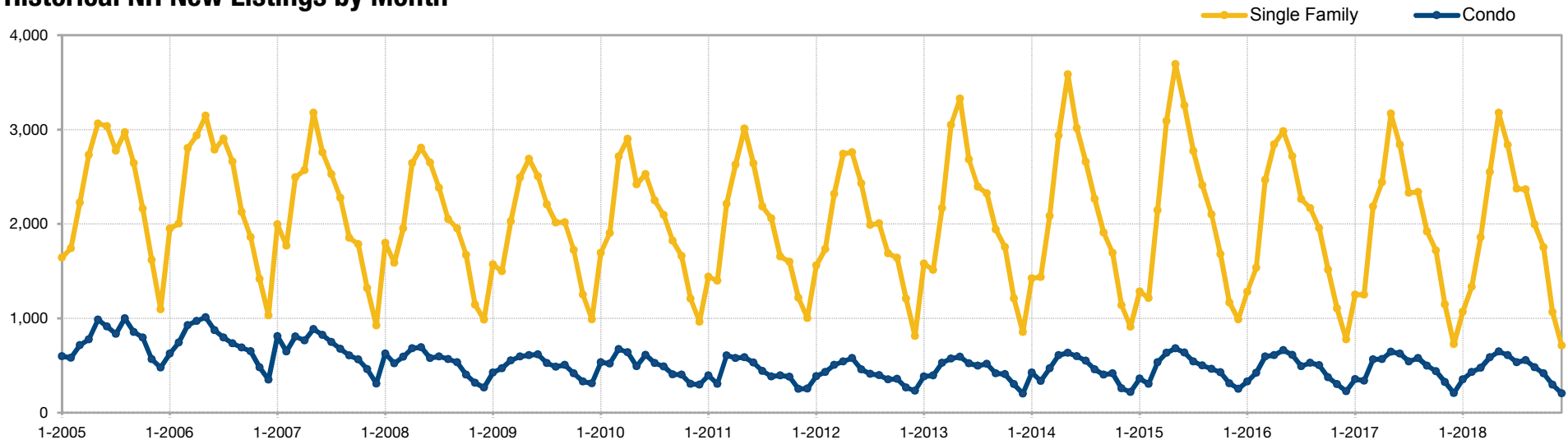


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	1,069	-14.5%	353	-0.6%
Feb-2018	1,336	+6.9%	433	+27.4%
Mar-2018	1,858	-14.9%	477	-15.7%
Apr-2018	2,551	+4.5%	587	+3.2%
May-2018	3,179	+0.3%	649	+0.3%
Jun-2018	2,838	-0.1%	610	-2.7%
Jul-2018	2,375	+2.0%	535	-1.5%
Aug-2018	2,365	+1.1%	556	-4.0%
Sep-2018	1,996	+3.9%	483	-3.2%
Oct-2018	1,754	+2.0%	419	-4.6%
Nov-2018	1,066	-7.2%	298	-8.6%
Dec-2018	712	-1.9%	207	-0.5%
12-Month Avg	1,943	-0.9%	475	-1.5%

Historical NH New Listings by Month

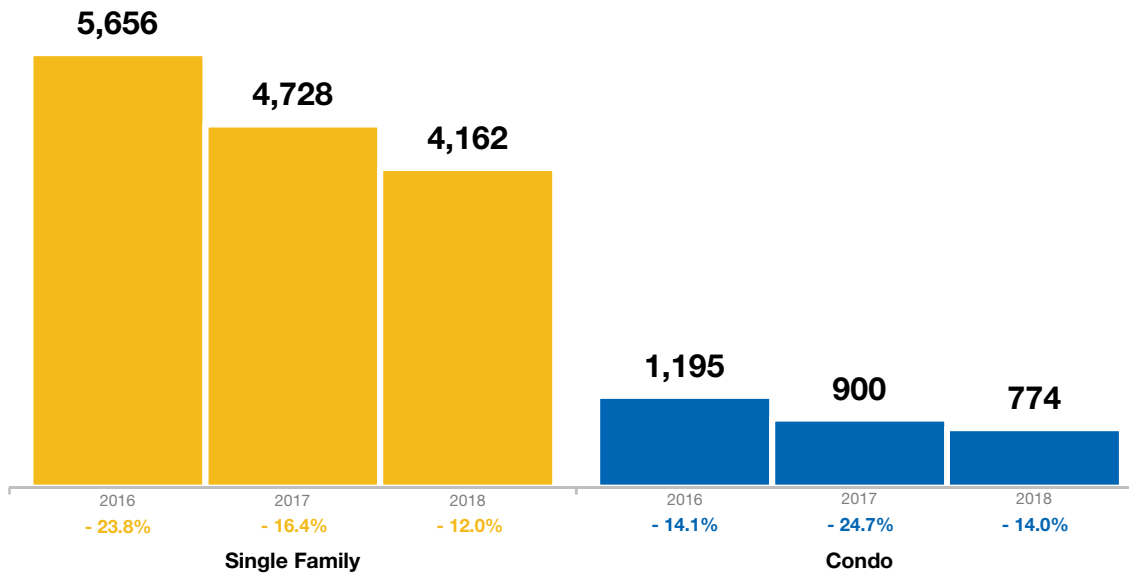


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

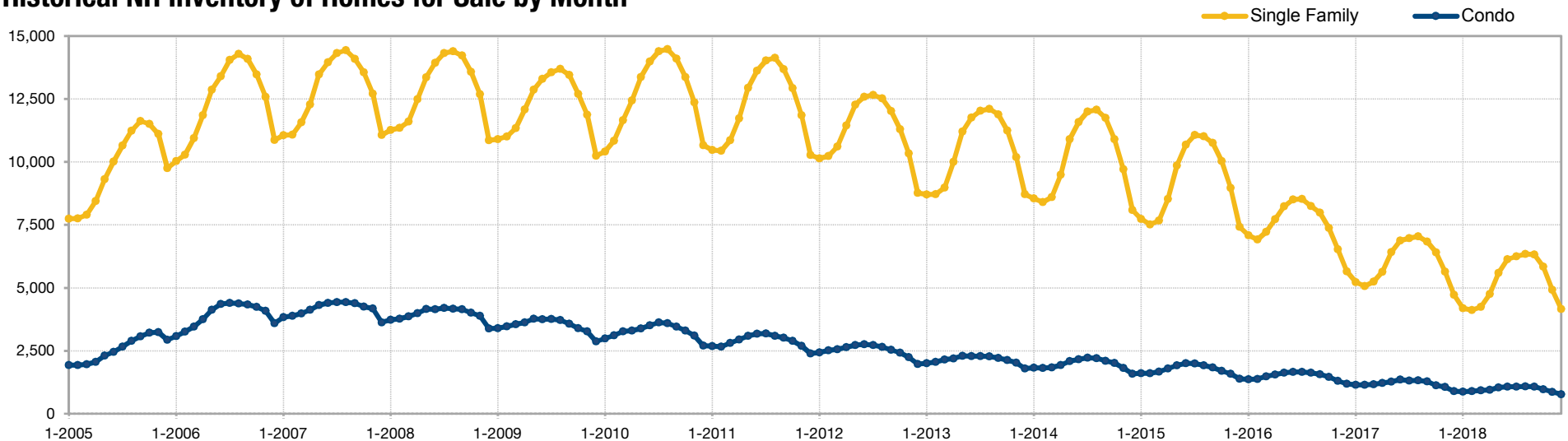


December



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	4,191	-19.7%	872	-24.2%
Feb-2018	4,118	-18.8%	901	-21.3%
Mar-2018	4,242	-19.1%	924	-21.1%
Apr-2018	4,755	-15.5%	953	-22.3%
May-2018	5,591	-12.8%	1,039	-18.7%
Jun-2018	6,140	-10.7%	1,070	-21.4%
Jul-2018	6,246	-10.4%	1,071	-18.8%
Aug-2018	6,339	-10.0%	1,083	-18.2%
Sep-2018	6,325	-7.5%	1,078	-15.7%
Oct-2018	5,837	-8.8%	975	-13.8%
Nov-2018	4,922	-12.9%	866	-18.3%
Dec-2018	4,162	-12.0%	774	-14.0%
12-Month Avg	5,262	-12.4%	974	-18.5%

Historical NH Inventory of Homes for Sale by Month



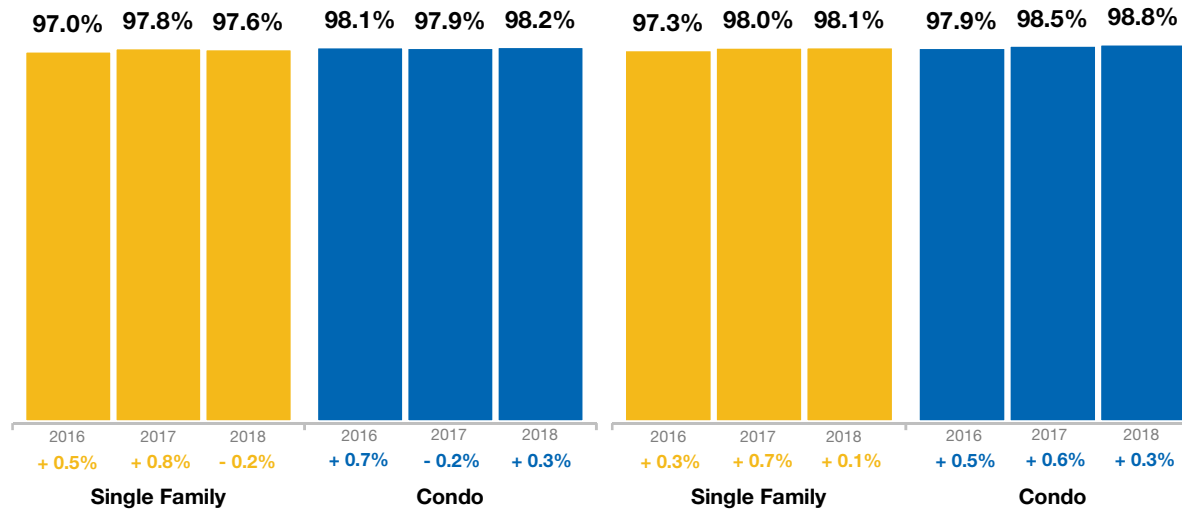
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

December

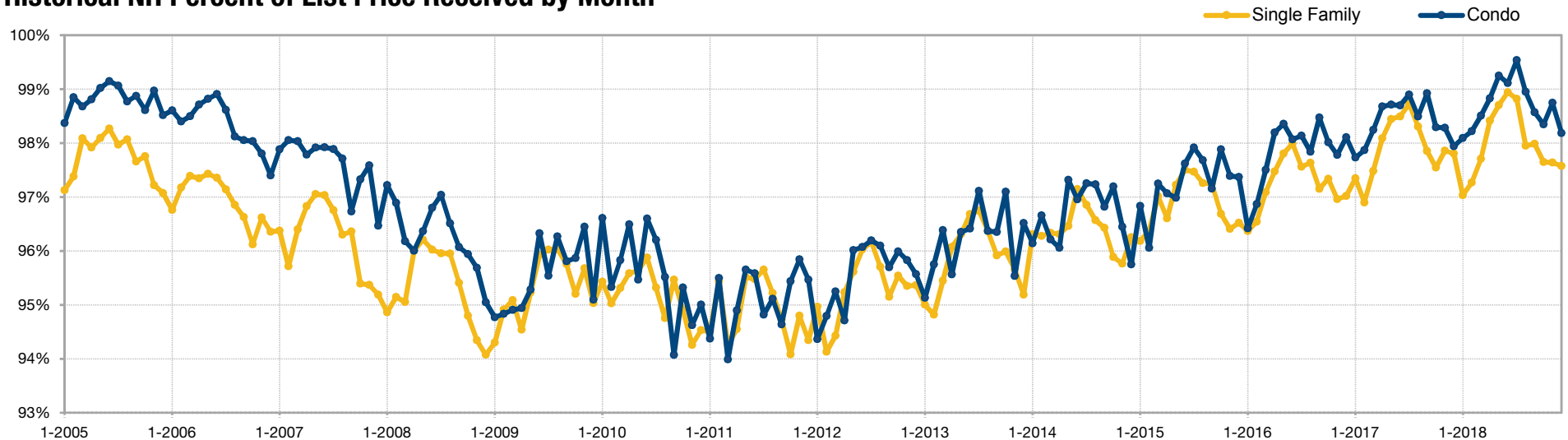
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	97.0%	-0.3%	98.1%	+0.4%
Feb-2018	97.3%	+0.4%	98.2%	+0.3%
Mar-2018	97.7%	+0.2%	98.5%	+0.3%
Apr-2018	98.4%	+0.3%	98.8%	+0.1%
May-2018	98.7%	+0.3%	99.2%	+0.5%
Jun-2018	98.9%	+0.4%	99.1%	+0.4%
Jul-2018	98.8%	+0.1%	99.5%	+0.6%
Aug-2018	98.0%	-0.3%	98.9%	+0.4%
Sep-2018	98.0%	+0.1%	98.6%	-0.3%
Oct-2018	97.6%	+0.1%	98.3%	0.0%
Nov-2018	97.6%	-0.3%	98.7%	+0.4%
Dec-2018	97.6%	-0.2%	98.2%	+0.3%
12-Month Avg*	98.1%	+0.1%	98.8%	+0.3%

* Pct. of List Price Received for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



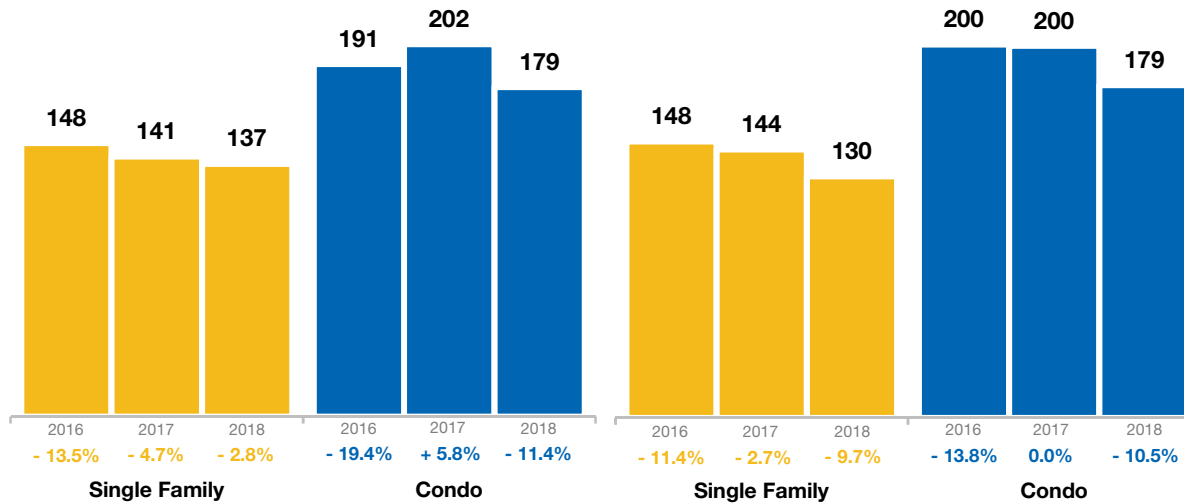
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

December

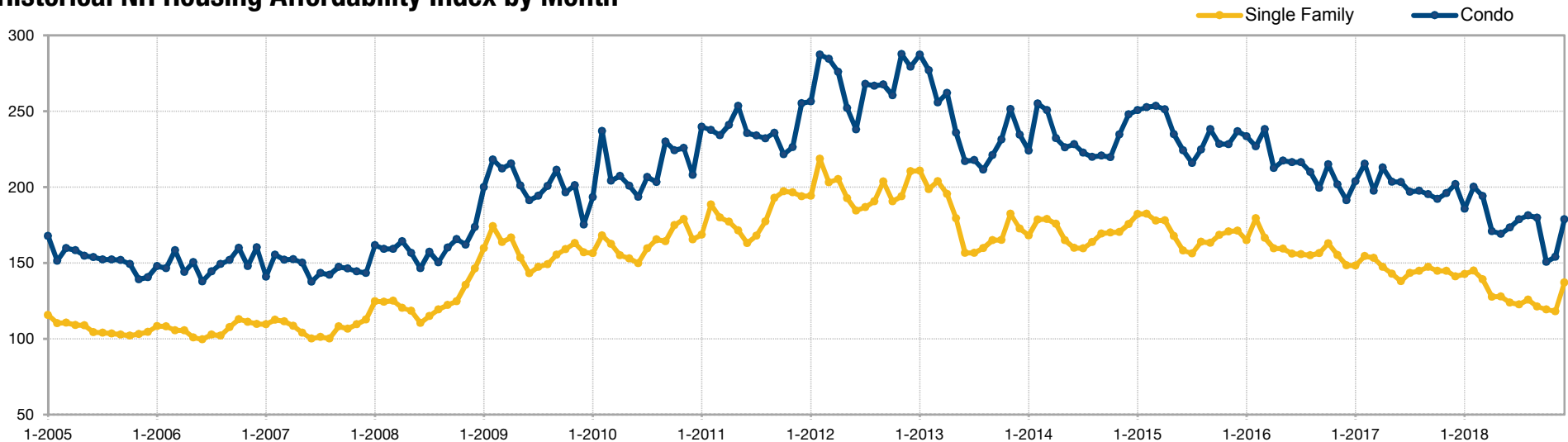
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
Jan-2018	143	-3.4%	186	-8.8%
Feb-2018	145	-5.8%	200	-7.0%
Mar-2018	139	-9.2%	194	-2.0%
Apr-2018	128	-12.9%	171	-19.7%
May-2018	128	-10.5%	169	-16.7%
Jun-2018	124	-10.1%	173	-14.8%
Jul-2018	123	-14.0%	179	-9.1%
Aug-2018	126	-13.1%	181	-8.6%
Sep-2018	121	-17.7%	180	-7.7%
Oct-2018	119	-17.9%	151	-21.4%
Nov-2018	118	-18.6%	154	-21.4%
Dec-2018	137	-2.8%	179	-11.4%
12-Month Avg*	129	-6.1%	146	-11.1%

* Affordability Index for all properties from January 2018 through December 2018. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	12-2017	12-2018	Percent Change	YTD 2017	YTD 2018	Percent Change
Closed Sales		1,797	1,569	- 12.7%	23,749	23,532	- 0.9%
Median Sales Price		\$251,250	\$248,700	- 1.0%	\$245,000	\$259,900	+ 6.1%
\$ Volume of Closed Sales (in millions)		\$521.9	\$441.3	- 15.4%	\$6,657.6	\$6,940.0	+ 4.2%
Days on Market		73	63	- 13.7%	67	59	- 11.9%
Pending Sales		1,206	1,226	+ 1.7%	23,977	23,910	- 0.3%
Months Supply		2.9	2.6	- 10.3%	--	--	--
New Listings		985	980	- 0.5%	30,309	30,095	- 0.7%
Homes for Sale		5,857	5,159	- 11.9%	--	--	--
Pct. of List Price Received		97.6%	97.5%	- 0.1%	97.9%	98.0%	+ 0.1%
Affordability Index		153	147	- 3.5%	157	141	- 9.9%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -
Belknap	87	70	- 19.5%	\$260,000	\$262,500	+ 1.0%	\$32.9	\$20.8	- 36.8%	66	86	+ 30.3%	49	59	+ 20.4%
Belknap Year-to-Date	1,179	1,106	- 6.2%	\$229,000	\$250,000	+ 9.2%	\$378.3	\$377.0	- 0.3%	81	68	- 16.0%	1,187	1,155	- 2.7%
Carroll	83	73	- 12.0%	\$273,508	\$215,000	- 21.4%	\$35.2	\$26.2	- 25.6%	101	111	+ 9.9%	53	55	+ 3.8%
Carroll Year-to-Date	1,192	1,124	- 5.7%	\$230,000	\$246,000	+ 7.0%	\$398.2	\$398.5	+ 0.1%	100	87	- 13.0%	1,203	1,171	- 2.7%
Cheshire	71	66	- 7.0%	\$180,000	\$178,500	- 0.8%	\$14.2	\$14.3	+ 0.7%	99	56	- 43.4%	49	54	+ 10.2%
Cheshire Year-to-Date	973	984	+ 1.1%	\$185,000	\$194,250	+ 5.0%	\$198.5	\$216.4	+ 9.0%	84	74	- 11.9%	976	1,002	+ 2.7%
Coos	43	41	- 4.7%	\$99,900	\$103,200	+ 3.3%	\$5.4	\$4.6	- 14.8%	209	151	- 27.8%	31	25	- 19.4%
Coos Year-to-Date	476	497	+ 4.4%	\$100,000	\$113,000	+ 13.0%	\$56.6	\$68.7	+ 21.4%	160	145	- 9.4%	494	497	+ 0.6%
Grafton	83	88	+ 6.0%	\$209,900	\$207,000	- 1.4%	\$21.2	\$21.5	+ 1.4%	111	83	- 25.2%	62	57	- 8.1%
Grafton Year-to-Date	1,135	1,171	+ 3.2%	\$199,500	\$226,600	+ 13.6%	\$297.9	\$333.0	+ 11.8%	106	98	- 7.5%	1,165	1,195	+ 2.6%
Hillsborough	336	314	- 6.5%	\$280,500	\$289,850	+ 3.3%	\$106.1	\$98.3	- 7.4%	53	47	- 11.3%	232	232	0.0%
Hillsborough Year-to-Date	4,561	4,586	+ 0.5%	\$282,300	\$298,000	+ 5.6%	\$1,414.4	\$1,487.4	+ 5.2%	48	44	- 8.3%	4,631	4,648	+ 0.4%
Merrimack	141	140	- 0.7%	\$240,000	\$249,000	+ 3.8%	\$38.6	\$38.9	+ 0.8%	73	61	- 16.4%	104	112	+ 7.7%
Merrimack Year-to-Date	2,026	1,964	- 3.1%	\$242,950	\$260,000	+ 7.0%	\$540.1	\$561.9	+ 4.0%	67	58	- 13.4%	2,027	2,008	- 0.9%
Rockingham	325	246	- 24.3%	\$349,900	\$352,450	+ 0.7%	\$125.4	\$98.4	- 21.5%	57	60	+ 5.3%	195	195	0.0%
Rockingham Year-to-Date	3,966	3,774	- 4.8%	\$350,000	\$370,000	+ 5.7%	\$1,603.2	\$1,595.4	- 0.5%	52	47	- 9.6%	4,035	3,876	- 3.9%
Strafford	132	114	- 13.6%	\$246,950	\$256,750	+ 4.0%	\$36.7	\$33.2	- 9.5%	54	60	+ 11.1%	87	91	+ 4.6%
Strafford Year-to-Date	1,672	1,679	+ 0.4%	\$246,000	\$268,000	+ 8.9%	\$448.7	\$500.0	+ 11.4%	52	51	- 1.9%	1,684	1,671	- 0.8%
Sullivan	47	44	- 6.4%	\$186,900	\$216,000	+ 15.6%	\$11.1	\$11.9	+ 7.2%	149	77	- 48.3%	36	39	+ 8.3%
Sullivan Year-to-Date	603	640	+ 6.1%	\$175,000	\$180,000	+ 2.9%	\$138.1	\$148.8	+ 7.7%	121	94	- 22.3%	606	666	+ 9.9%
Entire State	1,348	1,196	- 11.3%	\$272,000	\$267,400	- 1.7%	\$426.9	\$368.2	- 13.8%	74	66	- 10.8%	898	919	+ 2.3%
Entire State Year-to-Date	17,783	17,525	- 1.5%	\$266,000	\$282,500	+ 6.2%	\$5,474.1	\$5,687.2	+ 3.9%	68	61	- 10.3%	18,010	17,889	- 0.7%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -	12-2017	12-2018	+ / -
Belknap	15	18	+ 20.0%	\$175,000	\$137,250	- 21.6%	\$3.3	\$3.3	0.0%	57	32	- 43.9%	15	8	- 46.7%
Belknap Year-to-Date	273	275	+ 0.7%	\$175,000	\$180,000	+ 2.9%	\$58.0	\$58.8	+ 1.4%	90	62	- 31.1%	273	273	0.0%
Carroll	18	15	- 16.7%	\$198,872	\$190,000	- 4.5%	\$5.7	\$3.2	- 43.9%	70	84	+ 20.0%	18	14	- 22.2%
Carroll Year-to-Date	253	251	- 0.8%	\$185,000	\$195,000	+ 5.4%	\$54.9	\$55.8	+ 1.6%	93	84	- 9.7%	253	249	- 1.6%
Cheshire	6	6	0.0%	\$198,450	\$176,250	- 11.2%	\$1.3	\$1.3	0.0%	128	60	- 53.1%	3	3	0.0%
Cheshire Year-to-Date	65	99	+ 52.3%	\$150,000	\$160,000	+ 6.7%	\$11.1	\$17.7	+ 59.5%	94	81	- 13.8%	62	101	+ 62.9%
Coos	2	1	- 50.0%	\$322,500	\$542,500	+ 68.2%	\$0.6	\$0.5	- 16.7%	2	14	+ 600.0%	2	2	0.0%
Coos Year-to-Date	22	26	+ 18.2%	\$350,000	\$355,500	+ 1.6%	\$8.1	\$8.9	+ 9.9%	114	124	+ 8.8%	26	24	- 7.7%
Grafton	64	32	- 50.0%	\$155,600	\$151,000	- 3.0%	\$13.2	\$5.7	- 56.8%	125	111	- 11.2%	24	17	- 29.2%
Grafton Year-to-Date	491	492	+ 0.2%	\$156,000	\$164,450	+ 5.4%	\$91.9	\$96.2	+ 4.7%	127	93	- 26.8%	497	494	- 0.6%
Hillsborough	113	108	- 4.4%	\$180,000	\$209,900	+ 16.6%	\$23.8	\$24.0	+ 0.8%	44	40	- 9.1%	77	81	+ 5.2%
Hillsborough Year-to-Date	1,642	1,574	- 4.1%	\$185,000	\$200,000	+ 8.1%	\$346.6	\$349.4	+ 0.8%	44	37	- 15.9%	1,623	1,580	- 2.6%
Merrimack	30	20	- 33.3%	\$180,000	\$197,500	+ 9.7%	\$6.2	\$4.2	- 32.3%	65	54	- 16.9%	21	27	+ 28.6%
Merrimack Year-to-Date	362	359	- 0.8%	\$170,000	\$179,000	+ 5.3%	\$66.1	\$67.7	+ 2.4%	66	43	- 34.8%	349	365	+ 4.6%
Rockingham	114	75	- 34.2%	\$244,000	\$235,000	- 3.7%	\$33.7	\$21.2	- 37.1%	77	50	- 35.1%	74	81	+ 9.5%
Rockingham Year-to-Date	1,496	1,461	- 2.3%	\$235,000	\$264,000	+ 12.3%	\$427.6	\$455.1	+ 6.4%	55	47	- 14.5%	1,507	1,459	- 3.2%
Strafford	17	13	- 23.5%	\$174,000	\$169,900	- 2.4%	\$2.8	\$2.3	- 17.9%	38	52	+ 36.8%	13	9	- 30.8%
Strafford Year-to-Date	228	264	+ 15.8%	\$165,000	\$174,000	+ 5.5%	\$40.9	\$50.5	+ 23.5%	41	37	- 9.8%	235	263	+ 11.9%
Sullivan	4	4	0.0%	\$131,000	\$312,500	+ 138.5%	\$0.5	\$1.1	+ 120.0%	208	175	- 15.9%	4	2	- 50.0%
Sullivan Year-to-Date	32	48	+ 50.0%	\$158,750	\$183,750	+ 15.7%	\$6.8	\$10.3	+ 51.5%	208	113	- 45.7%	35	46	+ 31.4%
Entire State	383	292	- 23.8%	\$190,000	\$205,000	+ 7.9%	\$91.0	\$66.9	- 26.5%	73	56	- 23.3%	251	244	- 2.8%
Entire State Year-to-Date	4,864	4,849	- 0.3%	\$192,000	\$205,000	+ 6.8%	\$1,112.1	\$1,170.4	+ 5.2%	64	52	- 18.8%	4,860	4,854	- 0.1%