

NH Monthly Indicators



April 2020

While the stock market recovered significantly in March, the effects of COVID-19 to the economy continue to build. In just the last four weeks, more than 20 million people filed initial unemployment claims according to the United States Department of Labor, fueled by stay at home orders and a slowdown of economic activity across the country. Added to the unemployment claims from March, more than 30 million people have become unemployed since COVID-19 has become widespread in the U.S. In the face of these challenging times, real estate activity in April slowed significantly.

New Listings were down 40.2 percent for single family homes and 50.3 percent for condo properties. Pending Sales decreased 20.5 percent for single family homes and 49.6 percent for condo properties.

The Median Sales Price was up 11.5 percent to \$325,000 for single family homes and 17.9 percent to \$250,000 for condo properties. Months Supply of Inventory decreased 33.3 percent for single family units and 9.5 percent for condo units.

While the effect of COVID-19 continues to vary widely across the country, it is expected that social distancing, higher unemployment, and lower overall economic activity is likely to continue to constrain real estate activity in the near term. At the same time, the industry is adapting to the current environment by conducting business using technologies such as virtual showings and e-signing to help buyers and sellers with their housing needs in the face of these challenges.

Monthly Snapshot

- 10.2% **+ 11.5%** **- 5.0%**

One-Year Change in Single Family Closed Sales	One-Year Change in Single Family Median Sales Price	One-Year Change in Single Family Sales Volume
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This is a research tool provided by New Hampshire REALTORS® covering residential real estate activity in the state of New Hampshire. Percent changes are calculated using rounded figures.

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NH Single Family Residential Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,206	1,083	- 10.2%	3,925	3,836	- 2.3%
Median Sales Price		\$291,500	\$325,000	+ 11.5%	\$285,000	\$304,900	+ 7.0%
\$ Volume of Closed Sales (in millions)		\$416.4	\$395.7	- 5.0%	\$1,298.6	\$1,328.4	+ 2.3%
Days on Market		66	55	- 16.7%	76	66	- 13.2%
Pending Sales		1,700	1,352	- 20.5%	5,311	4,888	- 8.0%
Months Supply		3.0	2.0	- 33.3%	--	--	--
New Listings		2,281	1,364	- 40.2%	6,469	5,489	- 15.1%
Homes for Sale		4,357	2,962	- 32.0%	--	--	--
Pct. of List Price Received		98.4%	98.7%	+ 0.3%	97.8%	98.2%	+ 0.4%
Affordability Index		129	127	- 1.6%	132	135	+ 2.3%

NH Condo Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



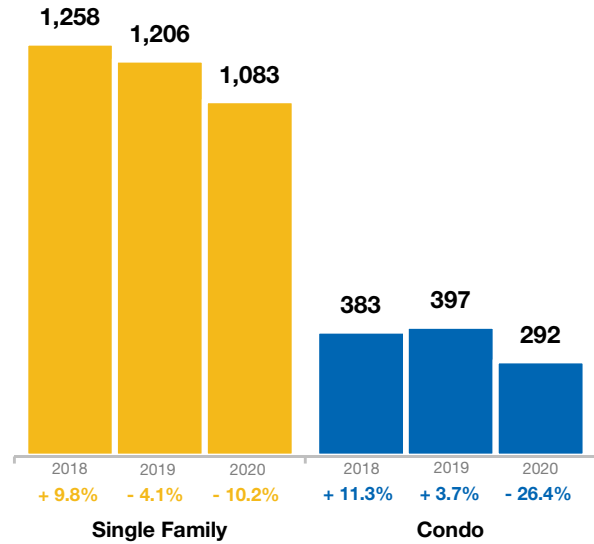
Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		397	292	- 26.4%	1,180	1,136	- 3.7%
Median Sales Price		\$212,000	\$250,000	+ 17.9%	\$205,000	\$236,000	+ 15.1%
\$ Volume of Closed Sales (in millions)		\$97.2	\$83.1	- 14.5%	\$277.1	\$311.3	+ 12.3%
Days on Market		49	39	- 20.4%	56	52	- 7.1%
Pending Sales		540	272	- 49.6%	1,603	1,303	- 18.7%
Months Supply		2.1	1.9	- 9.5%	--	--	--
New Listings		583	290	- 50.3%	1,826	1,485	- 18.7%
Homes for Sale		838	751	- 10.4%	--	--	--
Pct. of List Price Received		98.6%	99.8%	+ 1.2%	98.3%	99.1%	+ 0.8%
Affordability Index		178	165	- 7.3%	184	175	- 4.9%

NH Closed Sales

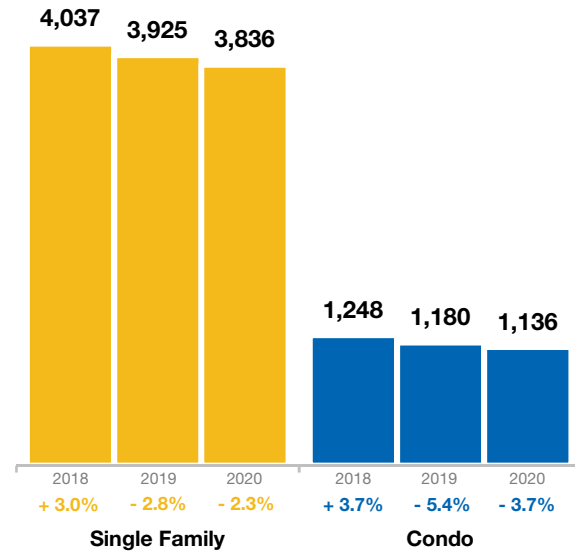
A count of the actual sales that closed in a given month.



April

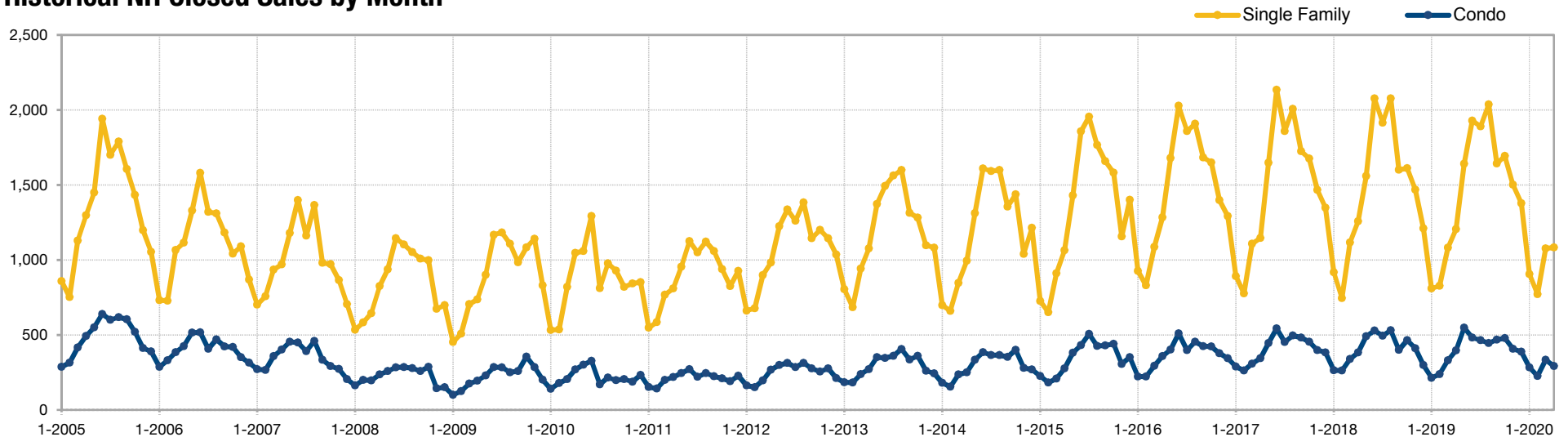


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	1,641	+5.2%	548	+11.6%
Jun-2019	1,928	-7.1%	482	-8.9%
Jul-2019	1,891	-1.3%	465	-5.9%
Aug-2019	2,036	-2.0%	446	-16.0%
Sep-2019	1,643	+2.6%	469	+17.0%
Oct-2019	1,693	+5.1%	478	+2.8%
Nov-2019	1,502	+2.3%	408	-0.7%
Dec-2019	1,378	+13.9%	388	+29.8%
Jan-2020	905	+11.7%	283	+32.2%
Feb-2020	772	-6.8%	226	-5.4%
Mar-2020	1,076	-0.5%	335	+1.5%
Apr-2020	1,083	-10.2%	292	-26.4%
12-Month Avg	1,462	+0.6%	402	+0.4%

Historical NH Closed Sales by Month

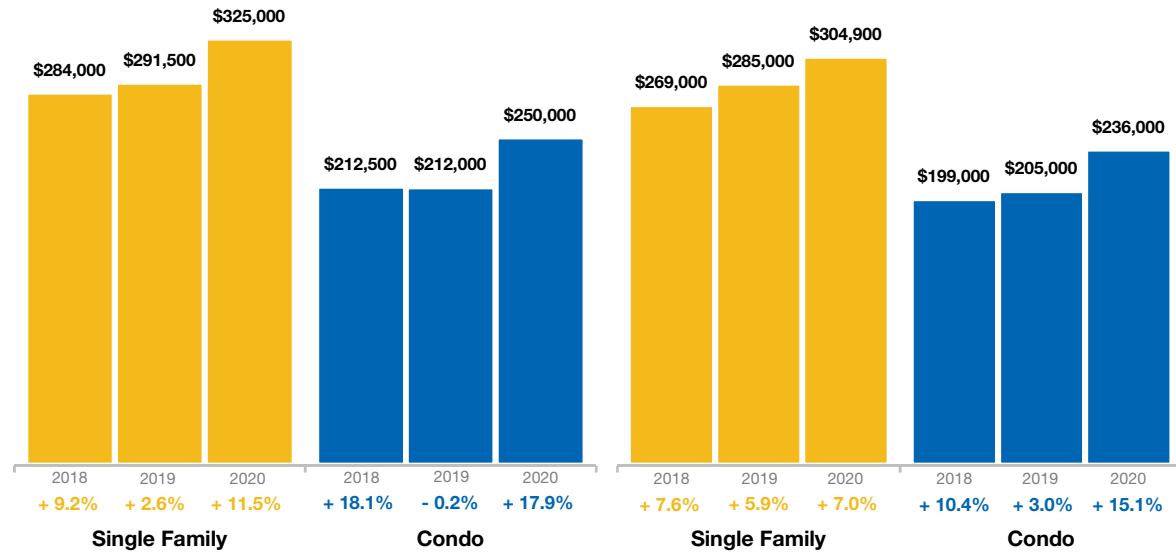


NH Median Sales Price

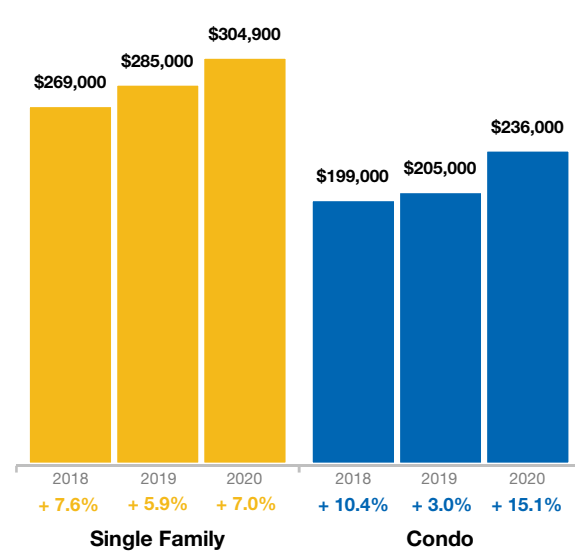
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



April



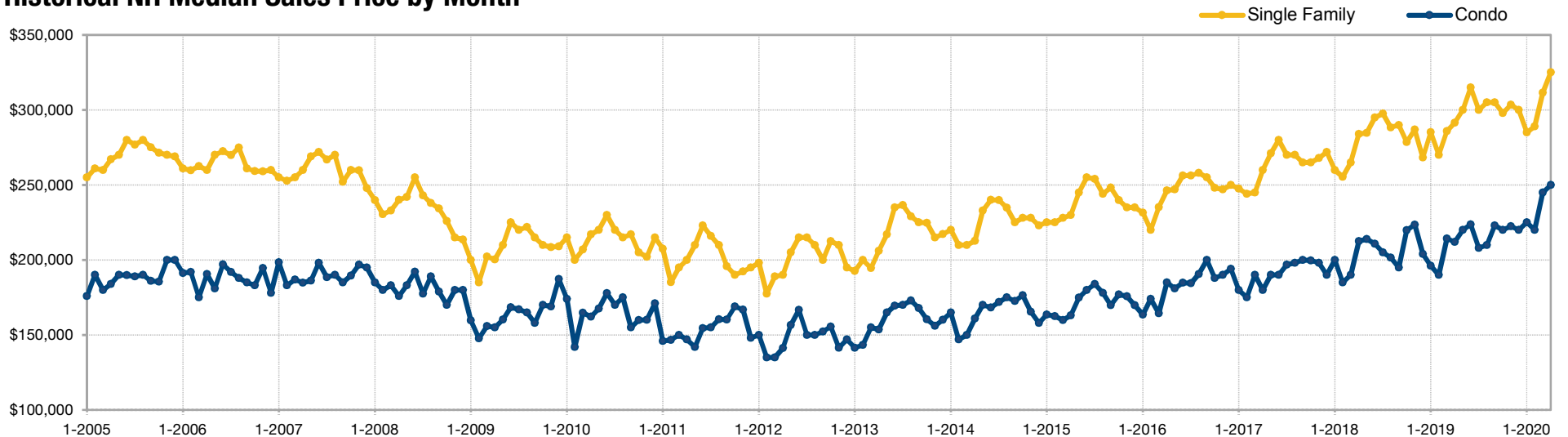
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	\$300,000	+5.4%	\$220,000	+2.9%
Jun-2019	\$315,000	+6.8%	\$223,750	+6.1%
Jul-2019	\$300,000	+0.8%	\$208,000	+1.5%
Aug-2019	\$305,000	+5.8%	\$210,000	+4.2%
Sep-2019	\$305,000	+5.2%	\$223,000	+14.4%
Oct-2019	\$297,900	+6.9%	\$220,000	+0.0%
Nov-2019	\$303,483	+5.7%	\$222,450	-0.5%
Dec-2019	\$299,950	+11.8%	\$220,000	+7.8%
Jan-2020	\$285,000	-0.1%	\$225,000	+14.7%
Feb-2020	\$289,000	+7.0%	\$220,000	+15.8%
Mar-2020	\$311,545	+9.0%	\$245,000	+14.4%
Apr-2020	\$325,000	+11.5%	\$250,000	+17.9%
12-Month Avg*	\$303,000	+5.9%	\$223,250	+8.1%

* Median Sales Price for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH Median Sales Price by Month

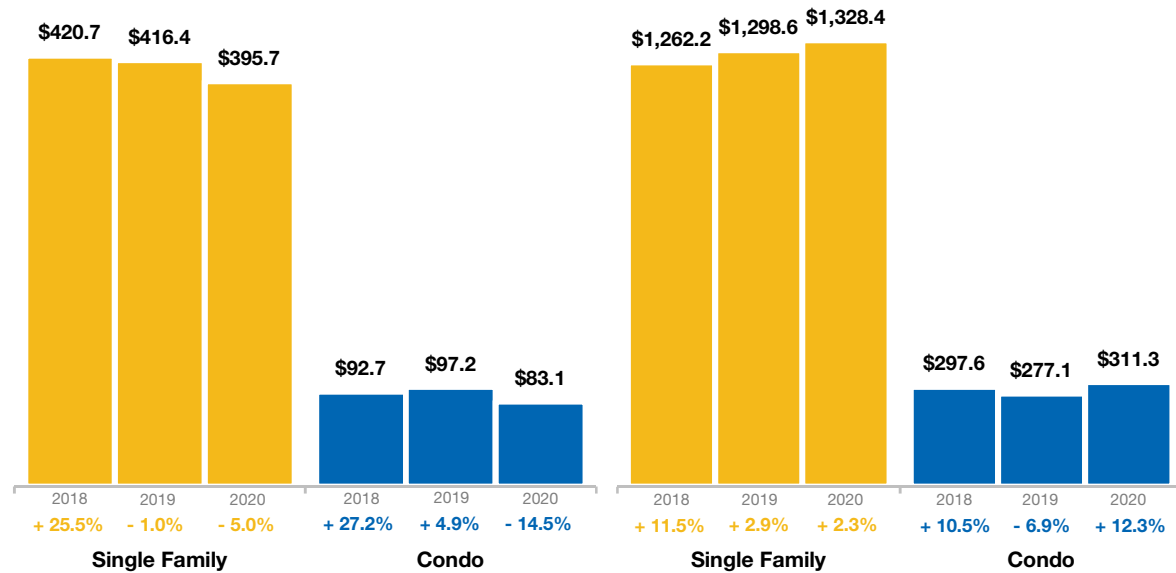


NH \$ Volume of Closed Sales

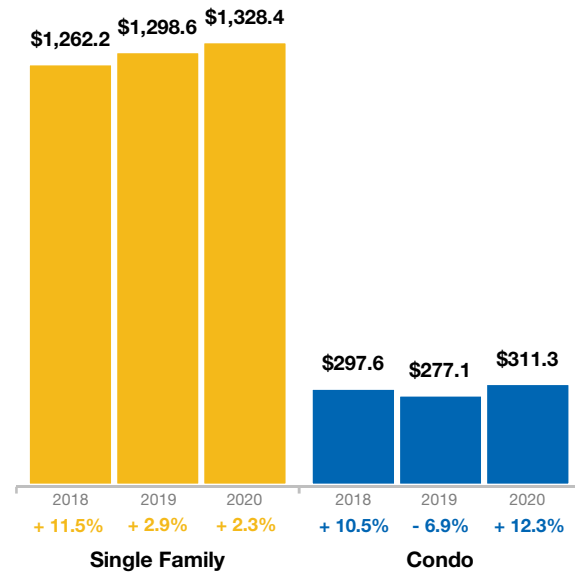
The total dollar volume for all closed sales in a given month (in millions). Does not account for seller concessions.



April



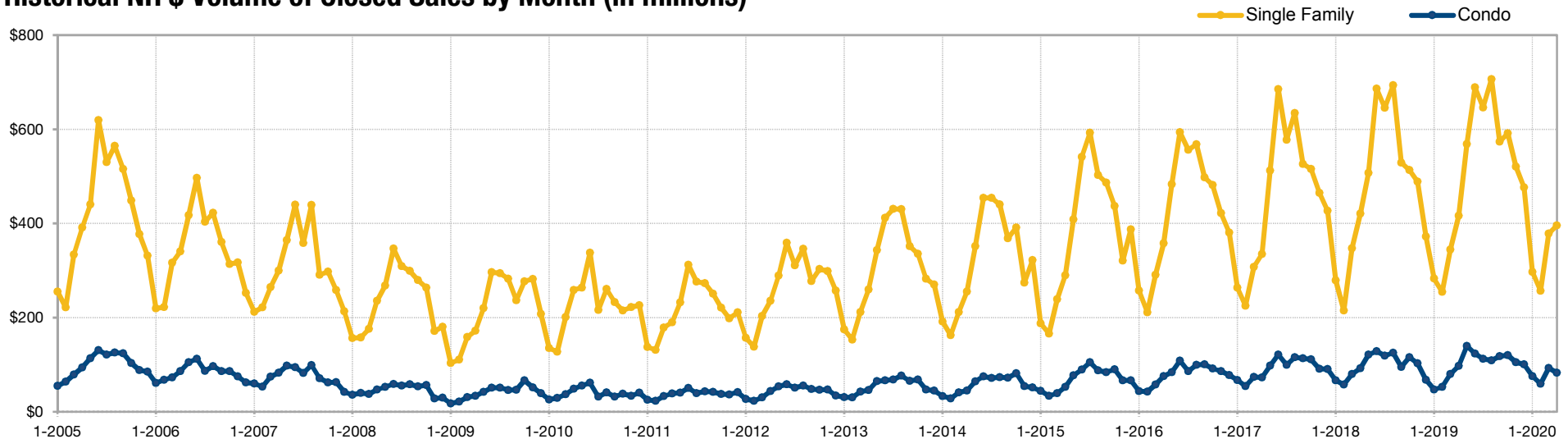
Year to Date



\$ Volume of Closed Sales (in millions)	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	\$568.9	+12.2%	\$139.9	+15.1%
Jun-2019	\$688.8	+0.4%	\$123.9	-3.7%
Jul-2019	\$646.2	+0.1%	\$112.5	-5.9%
Aug-2019	\$706.2	+1.8%	\$109.0	-13.1%
Sep-2019	\$573.4	+8.4%	\$118.0	+23.7%
Oct-2019	\$591.6	+15.3%	\$120.4	+4.0%
Nov-2019	\$520.6	+6.5%	\$105.4	+2.2%
Dec-2019	\$476.6	+28.0%	\$101.1	+48.2%
Jan-2020	\$296.9	+4.8%	\$75.8	+60.9%
Feb-2020	\$257.2	+1.1%	\$59.6	+12.9%
Mar-2020	\$378.6	+9.9%	\$92.7	+15.9%
Apr-2020	\$395.7	-5.0%	\$83.1	-14.5%
12-Month Avg*	\$508.4	+6.4%	\$103.5	+7.5%

* \$ Volume of Closed Sales (in millions) for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH \$ Volume of Closed Sales by Month (in millions)

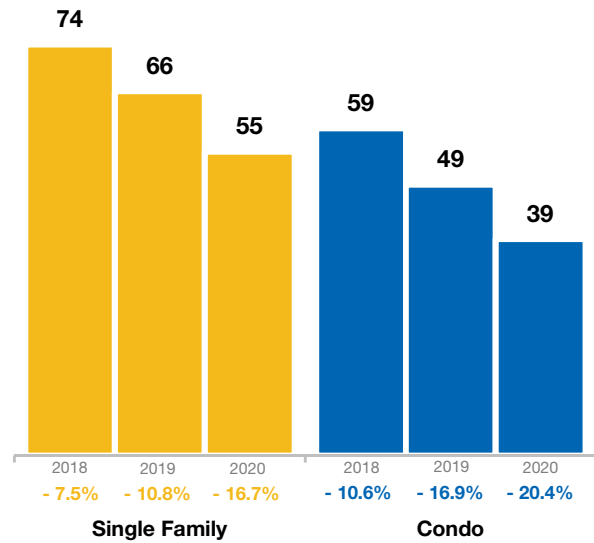


NH Days on Market

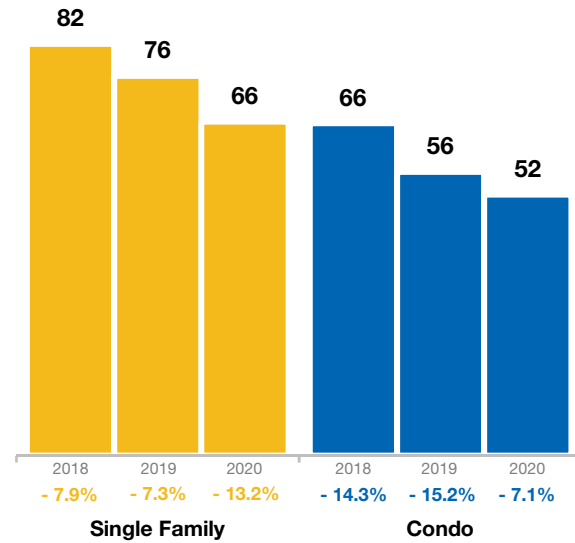
Average number of days between when a property is listed and when an offer is accepted in a given month.



April



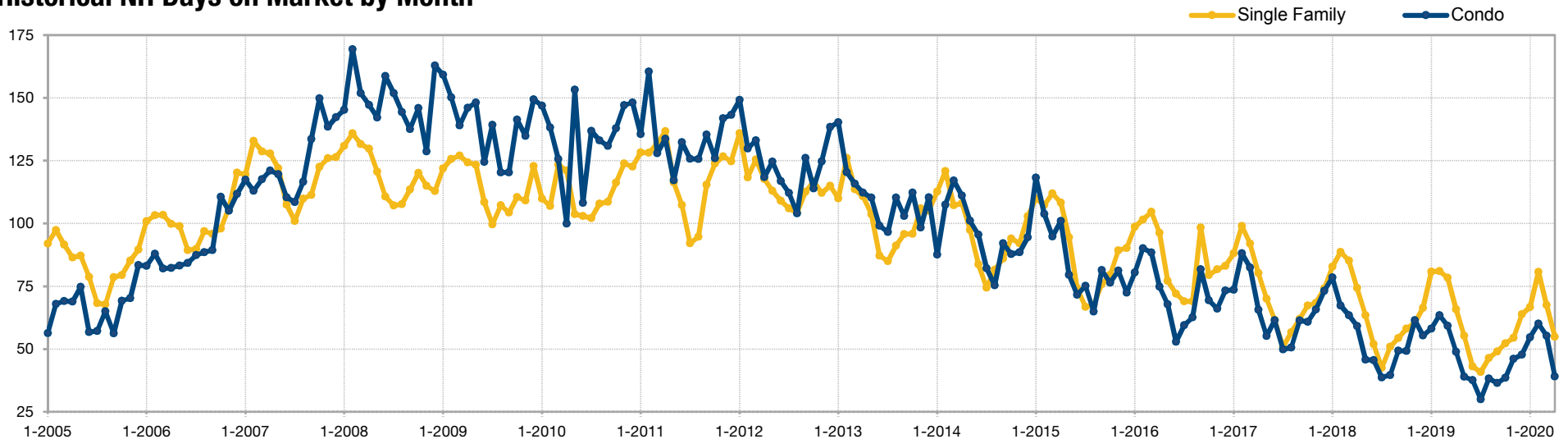
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	55	-12.7%	39	-15.2%
Jun-2019	43	-17.3%	38	-17.4%
Jul-2019	41	-2.4%	30	-23.1%
Aug-2019	46	-9.8%	38	-5.0%
Sep-2019	49	-9.3%	36	-26.5%
Oct-2019	52	-10.3%	39	-20.4%
Nov-2019	54	-10.0%	46	-24.6%
Dec-2019	64	-3.0%	48	-12.7%
Jan-2020	67	-17.3%	55	-5.2%
Feb-2020	81	0.0%	60	-4.8%
Mar-2020	68	-12.8%	55	-6.8%
Apr-2020	55	-16.7%	39	-20.4%
12-Month Avg*	54	-10.3%	42	-15.3%

* Days on Market for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH Days on Market by Month

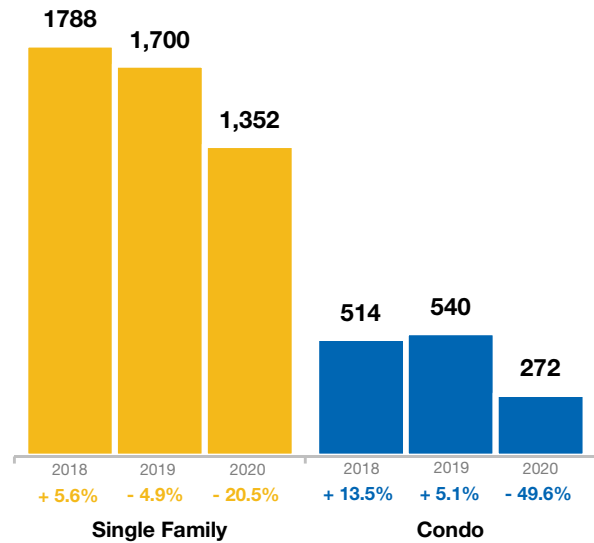


NH Pending Sales

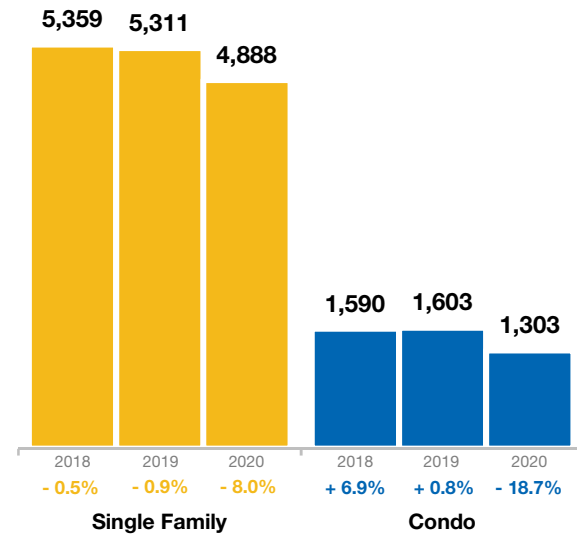
A count of the properties on which offers have been accepted in a given month.



April

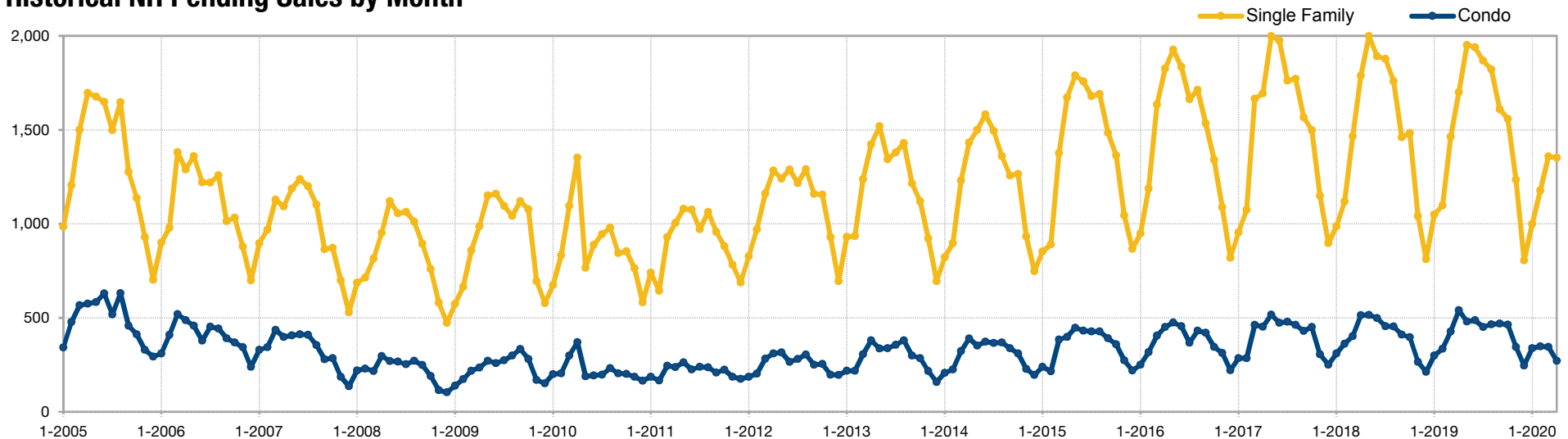


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	1,951	-2.4%	480	-7.0%
Jun-2019	1,938	+2.5%	488	-2.2%
Jul-2019	1,868	-0.5%	452	-0.9%
Aug-2019	1,821	+3.5%	465	+2.4%
Sep-2019	1,610	+10.3%	469	+14.1%
Oct-2019	1,558	+5.1%	464	+16.9%
Nov-2019	1,235	+18.6%	346	+30.1%
Dec-2019	805	-0.9%	247	+16.0%
Jan-2020	999	-4.9%	338	+12.7%
Feb-2020	1,178	+7.3%	348	+3.6%
Mar-2020	1,359	-7.1%	345	-19.2%
Apr-2020	1,352	-20.5%	272	-49.6%
12-Month Avg	1,473	+0.2%	393	-2.1%

Historical NH Pending Sales by Month

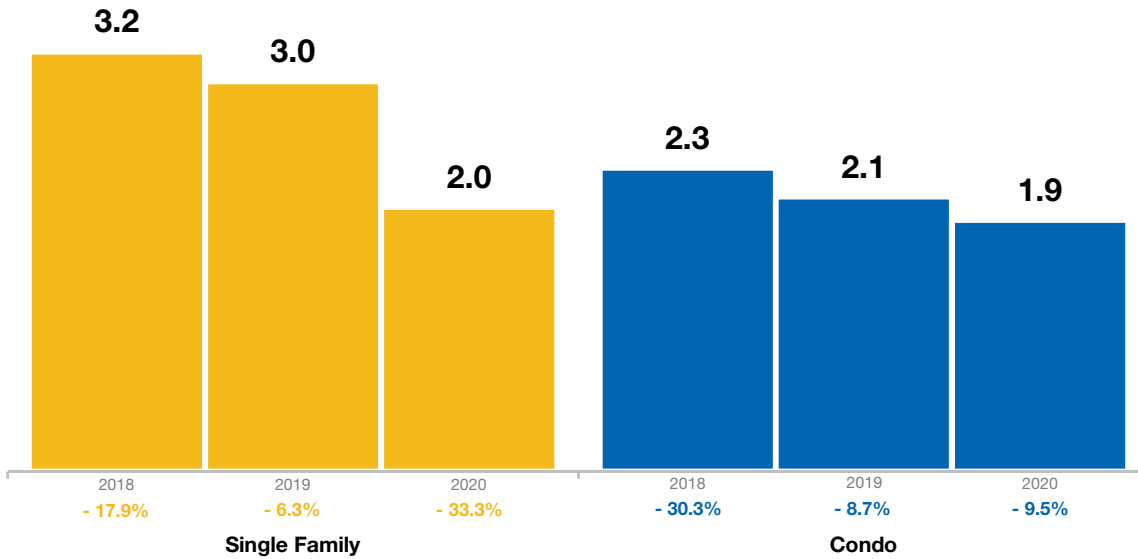


NH Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



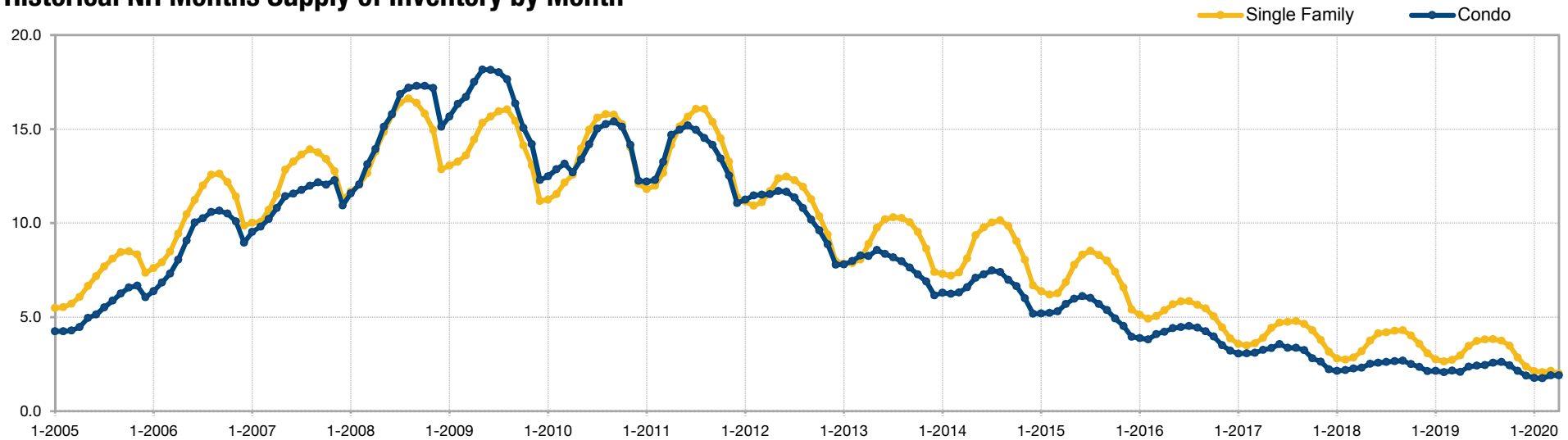
April



Months Supply	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	3.5	-7.9%	2.4	-4.0%
Jun-2019	3.7	-9.8%	2.4	-7.7%
Jul-2019	3.8	-9.5%	2.5	-3.8%
Aug-2019	3.8	-11.6%	2.6	-3.7%
Sep-2019	3.7	-14.0%	2.6	-3.7%
Oct-2019	3.5	-12.5%	2.4	-4.0%
Nov-2019	2.9	-19.4%	2.1	-12.5%
Dec-2019	2.4	-22.6%	1.9	-9.5%
Jan-2020	2.1	-25.0%	1.8	-14.3%
Feb-2020	2.1	-22.2%	1.8	-14.3%
Mar-2020	2.1	-22.2%	1.9	-13.6%
Apr-2020	2.0	-33.3%	1.9	-9.5%
12-Month Avg*	3.0	-16.0%	2.2	-7.9%

* Months Supply for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH Months Supply of Inventory by Month

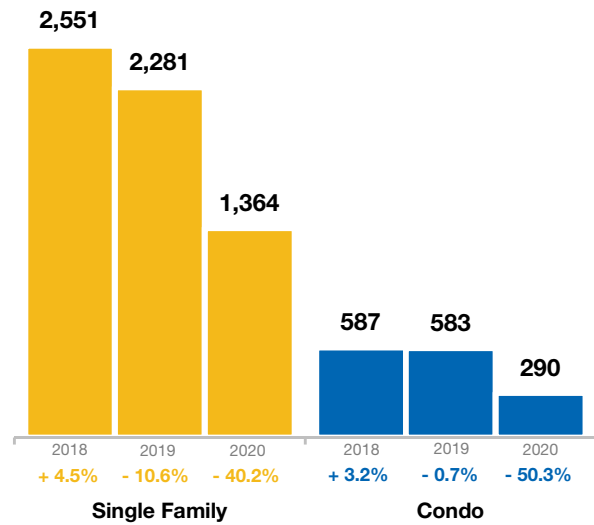


NH New Listings

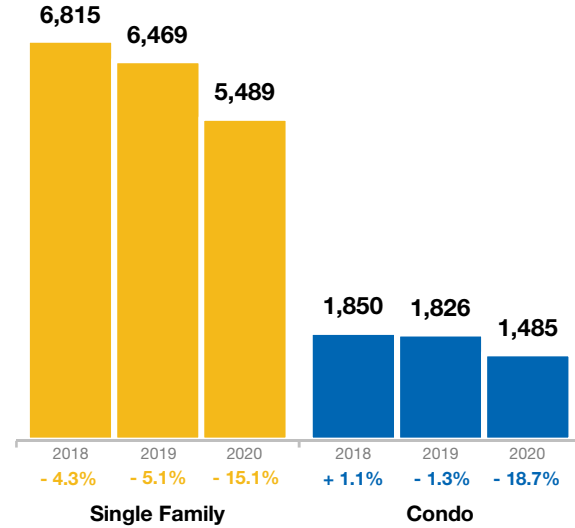
A count of the properties that have been newly listed on the market in a given month.



April

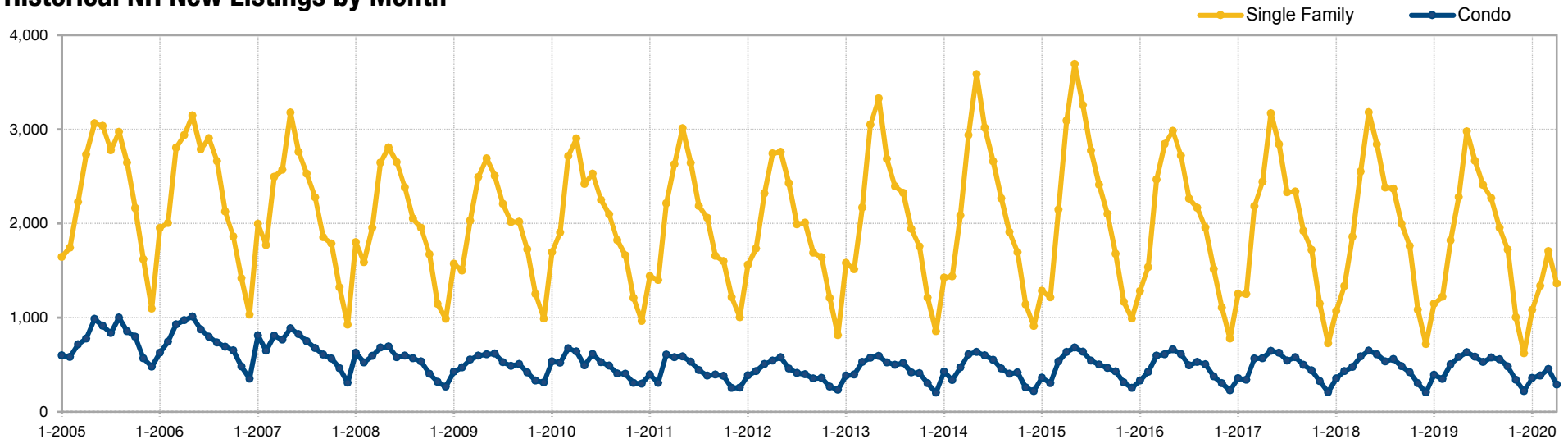


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	2,977	-6.4%	631	-2.6%
Jun-2019	2,665	-6.2%	586	-4.1%
Jul-2019	2,409	+1.2%	528	-1.3%
Aug-2019	2,269	-4.2%	576	+3.0%
Sep-2019	1,955	-2.1%	558	+15.3%
Oct-2019	1,721	-2.3%	482	+14.5%
Nov-2019	1,004	-7.5%	339	+12.3%
Dec-2019	620	-13.8%	220	+6.3%
Jan-2020	1,081	-5.8%	358	-8.7%
Feb-2020	1,338	+9.7%	383	+10.1%
Mar-2020	1,706	-6.3%	454	-9.7%
Apr-2020	1,364	-40.2%	290	-50.3%
12-Month Avg	1,900	-7.4%	466	-3.4%

Historical NH New Listings by Month

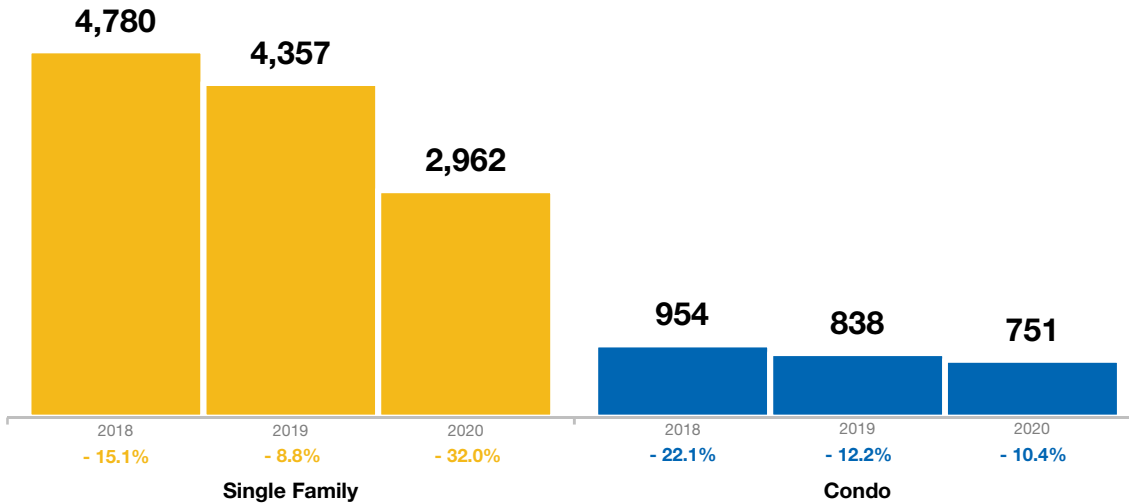


NH Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

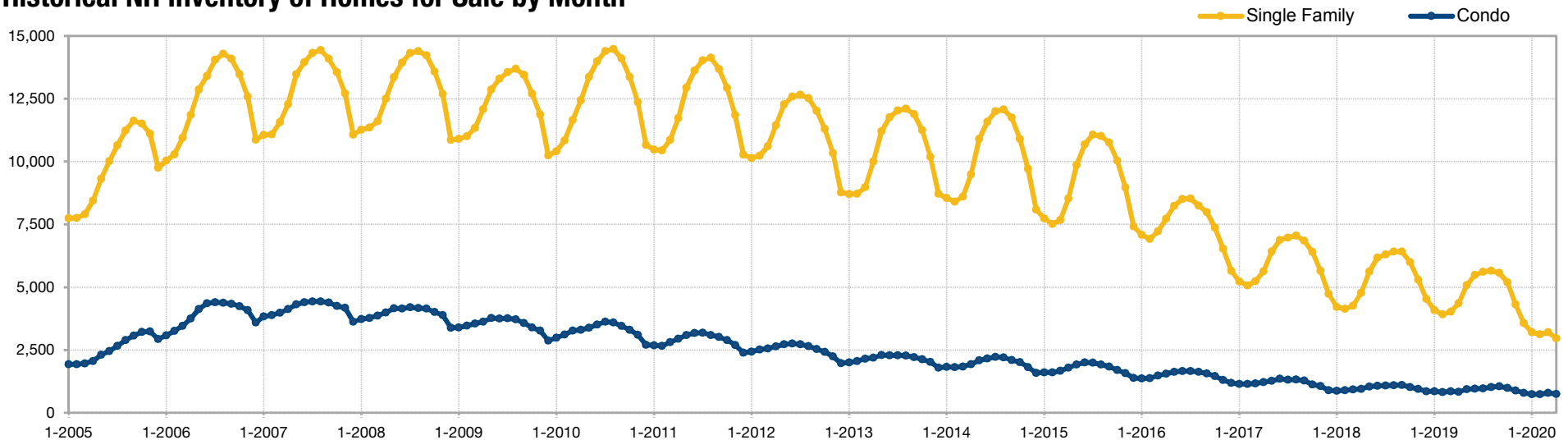


April



Homes for Sale	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	5,082	-9.6%	940	-9.5%
Jun-2019	5,488	-11.2%	964	-10.1%
Jul-2019	5,609	-10.9%	973	-10.1%
Aug-2019	5,654	-11.9%	1,027	-6.6%
Sep-2019	5,568	-13.3%	1,053	-4.6%
Oct-2019	5,195	-13.5%	995	-2.5%
Nov-2019	4,312	-18.6%	891	-6.0%
Dec-2019	3,576	-21.2%	792	-7.4%
Jan-2020	3,209	-21.4%	744	-13.2%
Feb-2020	3,125	-20.2%	739	-10.2%
Mar-2020	3,212	-20.2%	794	-7.7%
Apr-2020	2,962	-32.0%	751	-10.4%
12-Month Avg	4,416	-16.1%	889	-8.1%

Historical NH Inventory of Homes for Sale by Month



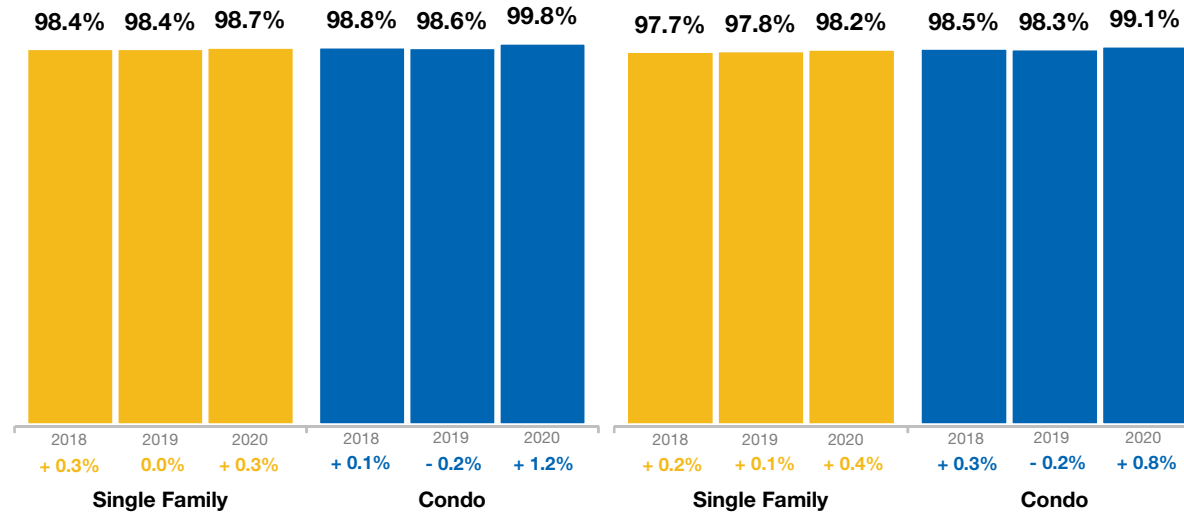
NH Percent of List Price Received



Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

April

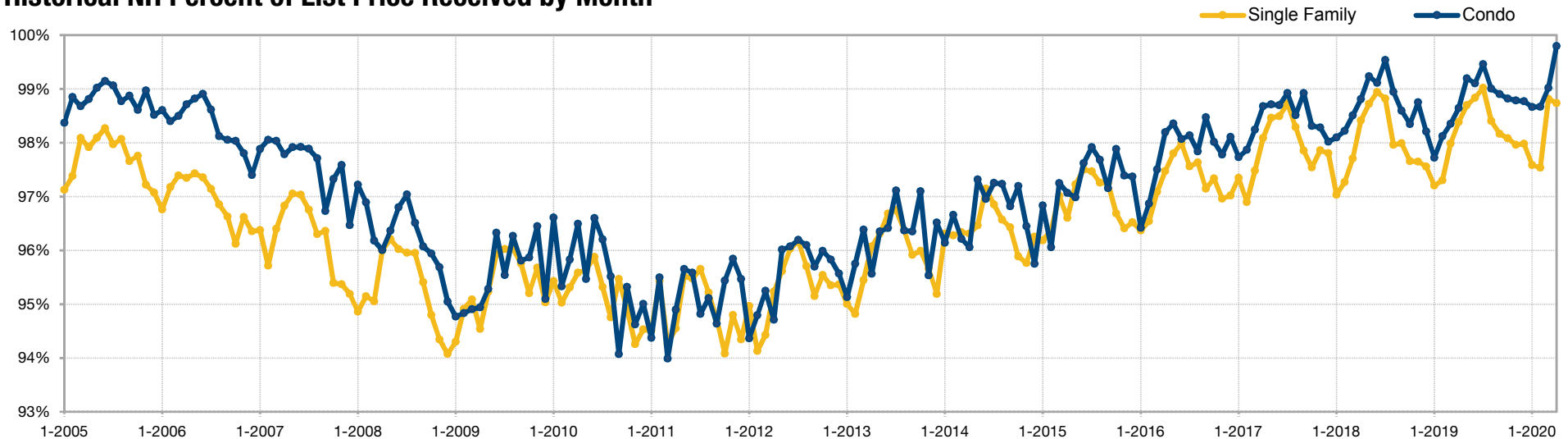
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	98.7%	0.0%	99.2%	0.0%
Jun-2019	98.8%	-0.1%	99.1%	0.0%
Jul-2019	99.0%	+0.2%	99.5%	0.0%
Aug-2019	98.4%	+0.4%	99.0%	+0.1%
Sep-2019	98.2%	+0.2%	98.9%	+0.3%
Oct-2019	98.1%	+0.4%	98.8%	+0.5%
Nov-2019	98.0%	+0.4%	98.8%	+0.1%
Dec-2019	98.0%	+0.4%	98.8%	+0.6%
Jan-2020	97.6%	+0.4%	98.7%	+1.0%
Feb-2020	97.5%	+0.2%	98.7%	+0.6%
Mar-2020	98.8%	+0.8%	99.0%	+0.6%
Apr-2020	98.7%	+0.3%	99.8%	+1.2%
12-Month Avg*	98.4%	+0.3%	99.0%	+0.3%

* Pct. of List Price Received for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH Percent of List Price Received by Month



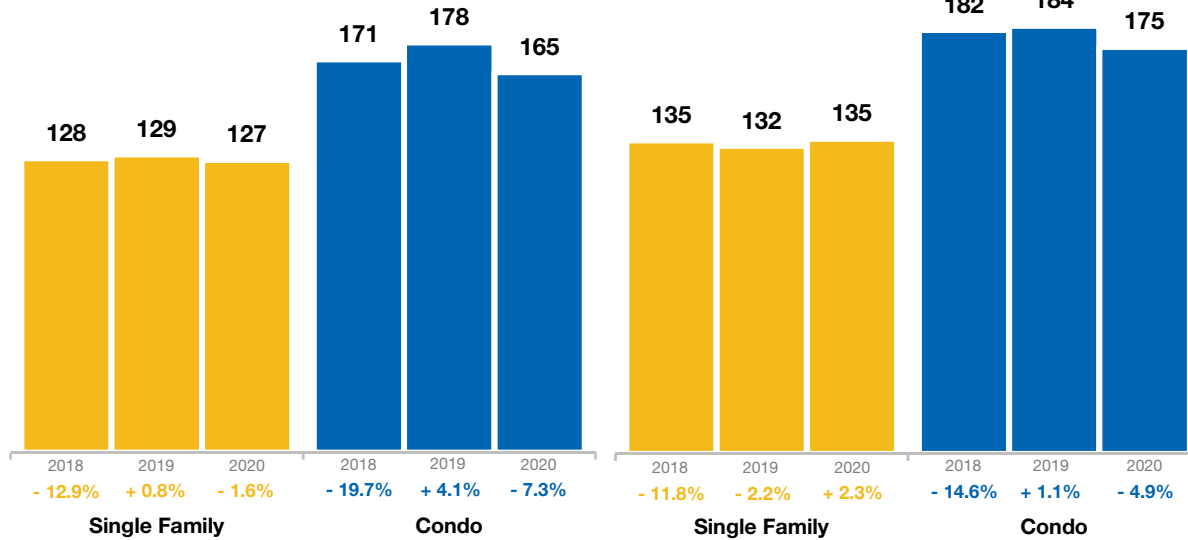
NH Housing Affordability Index



This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

April

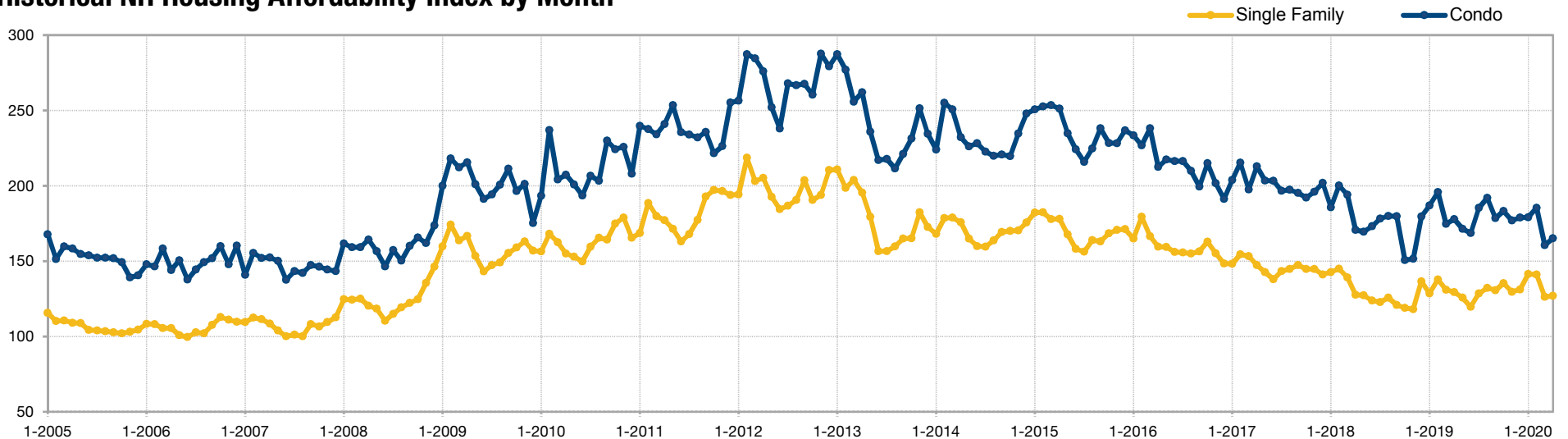
Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condo	Year-Over-Year Change
May-2019	126	-0.8%	171	+0.6%
Jun-2019	120	-3.2%	169	-2.3%
Jul-2019	128	+4.1%	185	+3.9%
Aug-2019	132	+4.8%	192	+6.7%
Sep-2019	131	+8.3%	179	-0.6%
Oct-2019	135	+13.4%	183	+21.2%
Nov-2019	130	+10.2%	177	+16.4%
Dec-2019	131	-4.4%	179	-0.6%
Jan-2020	141	+9.3%	179	-4.3%
Feb-2020	141	+2.2%	185	-5.6%
Mar-2020	126	-3.8%	161	-8.0%
Apr-2020	127	-1.6%	165	-7.3%
12-Month Avg*	131	+0.2%	127	-5.6%

* Affordability Index for all properties from May 2019 through April 2020. This is not the average of the individual figures above.

Historical NH Housing Affordability Index by Month



NH All Properties Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Includes Single Family, Condos and Manufactured/Mobile Homes.

Key Metrics	Historical Sparkbars	4-2019	4-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
Closed Sales		1,688	1,449	- 14.2%	5,368	5,245	- 2.3%
Median Sales Price		\$264,900	\$300,000	+ 13.3%	\$257,000	\$280,000	+ 8.9%
\$ Volume of Closed Sales (in millions)		\$519.1	\$484.5	- 6.7%	\$1,593.5	\$1,660.5	+ 4.2%
Days on Market		62	52	- 16.1%	71	63	- 11.3%
Pending Sales		2,354	1,691	- 28.2%	7,258	6,508	- 10.3%
Months Supply		2.8	2.0	- 28.6%	--	--	--
New Listings		2,973	1,722	- 42.1%	8,688	7,292	- 16.1%
Homes for Sale		5,418	3,869	- 28.6%	--	--	--
Pct. of List Price Received		98.2%	98.8%	+ 0.6%	97.8%	98.2%	+ 0.4%
Affordability Index		142	138	- 3.4%	147	147	+ 0.4%

NH Single Family Residential Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -
Belknap	81	80	- 1.2%	\$240,000	\$290,000	+ 20.8%	\$26.5	\$32.1	+ 21.1%	84	64	- 23.8%	112	99	- 11.6%
Belknap Year-to-Date	271	249	- 8.1%	\$235,000	\$273,000	+ 16.2%	\$95.8	\$95.8	0.0%	93	79	- 15.1%	364	326	- 10.4%
Carroll	67	64	- 4.5%	\$279,000	\$260,000	- 6.8%	\$28.2	\$21.7	- 23.0%	87	67	- 23.0%	81	77	- 4.9%
Carroll Year-to-Date	239	240	+ 0.4%	\$267,000	\$257,000	- 3.7%	\$96.7	\$85.2	- 11.9%	95	86	- 9.5%	302	293	- 3.0%
Cheshire	90	51	- 43.3%	\$232,450	\$234,000	+ 0.7%	\$21.1	\$12.0	- 43.1%	89	85	- 4.5%	100	71	- 29.0%
Cheshire Year-to-Date	235	203	- 13.6%	\$197,000	\$220,000	+ 11.7%	\$49.0	\$48.7	- 0.6%	90	87	- 3.3%	313	244	- 22.0%
Coos	39	31	- 20.5%	\$125,000	\$124,740	- 0.2%	\$5.6	\$6.1	+ 8.9%	127	150	+ 18.1%	62	35	- 43.5%
Coos Year-to-Date	118	134	+ 13.6%	\$99,750	\$124,950	+ 25.3%	\$13.4	\$20.5	+ 53.0%	133	146	+ 9.8%	169	153	- 9.5%
Grafton	67	75	+ 11.9%	\$265,000	\$250,000	- 5.7%	\$25.0	\$24.1	- 3.6%	121	94	- 22.3%	112	94	- 16.1%
Grafton Year-to-Date	229	265	+ 15.7%	\$216,000	\$219,900	+ 1.8%	\$68.2	\$74.0	+ 8.5%	118	102	- 13.6%	352	373	+ 6.0%
Hillsborough	311	304	- 2.3%	\$307,000	\$352,750	+ 14.9%	\$104.1	\$114.3	+ 9.8%	45	41	- 8.9%	453	372	- 17.9%
Hillsborough Year-to-Date	1,030	1,000	- 2.9%	\$302,900	\$328,500	+ 8.5%	\$339.8	\$351.0	+ 3.3%	57	48	- 15.8%	1,384	1,297	- 6.3%
Merrimack	126	106	- 15.9%	\$252,500	\$282,000	+ 11.7%	\$39.8	\$31.2	- 21.6%	51	44	- 13.7%	201	155	- 22.9%
Merrimack Year-to-Date	422	418	- 0.9%	\$251,500	\$277,889	+ 10.5%	\$121.3	\$127.2	+ 4.9%	68	55	- 19.1%	589	542	- 8.0%
Rockingham	269	218	- 19.0%	\$389,000	\$416,000	+ 6.9%	\$123.6	\$105.6	- 14.6%	52	34	- 34.6%	360	275	- 23.6%
Rockingham Year-to-Date	869	784	- 9.8%	\$375,000	\$405,000	+ 8.0%	\$381.3	\$366.2	- 4.0%	64	55	- 14.1%	1,139	998	- 12.4%
Strafford	111	107	- 3.6%	\$270,000	\$319,000	+ 18.1%	\$31.7	\$39.7	+ 25.2%	68	38	- 44.1%	175	117	- 33.1%
Strafford Year-to-Date	359	379	+ 5.6%	\$259,000	\$291,000	+ 12.4%	\$102.0	\$123.6	+ 21.2%	71	51	- 28.2%	501	448	- 10.6%
Sullivan	45	47	+ 4.4%	\$210,500	\$162,450	- 22.8%	\$10.8	\$8.9	- 17.6%	88	115	+ 30.7%	44	57	+ 29.5%
Sullivan Year-to-Date	153	164	+ 7.2%	\$187,000	\$174,500	- 6.7%	\$31.2	\$36.0	+ 15.4%	108	103	- 4.6%	198	214	+ 8.1%
Entire State	1,206	1,083	- 10.2%	\$291,500	\$325,000	+ 11.5%	\$416.4	\$395.7	- 5.0%	66	55	- 16.7%	1,700	1,352	- 20.5%
Entire State Year-to-Date	3,925	3,836	- 2.3%	\$285,000	\$304,900	+ 7.0%	\$1,298.6	\$1,328.4	+ 2.3%	76	66	- 13.2%	5,311	4,888	- 8.0%

NH Condo Activity by County

Key metrics by report month for the counties in the state of New Hampshire.



	Closed Sales			Median Sales Price			Sales Volume (In Millions)			Days on Market			Pending Sales		
	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -	4-2019	4-2020	+ / -
Belknap	27	15	- 44.4%	\$184,500	\$216,000	+ 17.1%	\$5.6	\$4.4	- 21.4%	37	10	- 73.0%	32	13	- 59.4%
Belknap Year-to-Date	60	65	+ 8.3%	\$184,750	\$178,000	- 3.7%	\$12.1	\$15.7	+ 29.8%	47	59	+ 25.5%	88	70	- 20.5%
Carroll	17	15	- 11.8%	\$190,000	\$221,625	+ 16.6%	\$3.4	\$3.4	0.0%	55	29	- 47.3%	23	10	- 56.5%
Carroll Year-to-Date	65	54	- 16.9%	\$195,000	\$235,000	+ 20.5%	\$14.2	\$14.2	0.0%	106	51	- 51.9%	79	60	- 24.1%
Cheshire	9	4	- 55.6%	\$152,500	\$155,123	+ 1.7%	\$1.4	\$0.8	- 42.9%	59	94	+ 59.3%	16	5	- 68.8%
Cheshire Year-to-Date	18	11	- 38.9%	\$154,250	\$150,000	- 2.8%	\$2.8	\$1.9	- 32.1%	65	53	- 18.5%	35	12	- 65.7%
Coos	1	2	+ 100.0%	\$319,900	\$467,250	+ 46.1%	\$0.3	\$0.9	+ 200.0%	3	2	- 33.3%	1	2	+ 100.0%
Coos Year-to-Date	7	8	+ 14.3%	\$322,450	\$424,800	+ 31.7%	\$2.6	\$3.2	+ 23.1%	70	25	- 64.3%	8	8	0.0%
Grafton	44	34	- 22.7%	\$188,000	\$221,750	+ 18.0%	\$9.3	\$8.4	- 9.7%	97	51	- 47.4%	53	31	- 41.5%
Grafton Year-to-Date	112	110	- 1.8%	\$150,000	\$190,000	+ 26.7%	\$20.1	\$23.6	+ 17.4%	99	73	- 26.3%	181	130	- 28.2%
Hillsborough	139	80	- 42.4%	\$212,000	\$241,500	+ 13.9%	\$30.9	\$21.3	- 31.1%	44	36	- 18.2%	183	91	- 50.3%
Hillsborough Year-to-Date	413	365	- 11.6%	\$200,000	\$230,000	+ 15.0%	\$89.0	\$91.5	+ 2.8%	44	41	- 6.8%	535	418	- 21.9%
Merrimack	24	19	- 20.8%	\$205,500	\$165,000	- 19.7%	\$4.7	\$3.6	- 23.4%	27	19	- 29.6%	35	21	- 40.0%
Merrimack Year-to-Date	89	77	- 13.5%	\$191,000	\$215,000	+ 12.6%	\$18.0	\$16.1	- 10.6%	44	41	- 6.8%	109	102	- 6.4%
Rockingham	118	100	- 15.3%	\$260,000	\$305,000	+ 17.3%	\$38.3	\$34.9	- 8.9%	44	47	+ 6.8%	158	87	- 44.9%
Rockingham Year-to-Date	351	374	+ 6.6%	\$252,000	\$298,500	+ 18.5%	\$106.3	\$129.3	+ 21.6%	50	60	+ 20.0%	470	427	- 9.1%
Strafford	15	20	+ 33.3%	\$150,000	\$209,000	+ 39.3%	\$2.8	\$4.5	+ 60.7%	31	29	- 6.5%	32	9	- 71.9%
Strafford Year-to-Date	56	62	+ 10.7%	\$184,055	\$194,000	+ 5.4%	\$10.9	\$13.2	+ 21.1%	62	34	- 45.2%	80	64	- 20.0%
Sullivan	3	3	0.0%	\$208,000	\$170,000	- 18.3%	\$0.5	\$0.9	+ 80.0%	101	48	- 52.5%	7	3	- 57.1%
Sullivan Year-to-Date	9	10	+ 11.1%	\$175,000	\$170,000	- 2.9%	\$1.3	\$2.6	+ 100.0%	101	109	+ 7.9%	18	12	- 33.3%
Entire State	397	292	- 26.4%	\$212,000	\$250,000	+ 17.9%	\$97.2	\$83.1	- 14.5%	49	39	- 20.4%	540	272	- 49.6%
Entire State Year-to-Date	1,180	1,136	- 3.7%	\$205,000	\$236,000	+ 15.1%	\$277.1	\$311.3	+ 12.3%	56	52	- 7.1%	1,603	1,303	- 18.7%